

### 7 April 2022

Re: Invitation to the 2022 Annual General Meeting of Unitholders of Trinity Freehold and Leasehold Property Fund (TNPF)

To: Unitholders of Trinity Freehold and Leasehold Property Fund (TNPF)

Enclosure: 1. Annual Report 2021 (1 CD)

- 2. Copy of minutes of the 2019 Annual General Meeting of Unitholders of TNPF
- 3. Copy of TNPF's Financial Statements for the year ended 31 December 2021
- 4. Procedures for registration, meeting attendance, and proxy appointment
- 5. Proxy Form
- 6. Map of the meeting venue
- 7. Envelope for returning your response by post

Reference is made to clause 70 of the Notification of Capital Market Supervisory Board No. TorNor. 36/2562 Re: Property Fund Management, dated 25 April 2019, prescribing that the management company shall cause an annual general meeting of unitholders to be held within four months from the last date of the accounting period of such property fund.

Principal Asset Management Company Limited ("Management Company"), as management company of Trinity Freehold and Leasehold Property Fund, abbreviated as "TNPF" ("Fund"), hereby informs the scheduled date of the 2022 Annual General Meeting of Unitholders of the Fund on 27 April 2022 at 9:30 hrs. at Eastin Grand Hotel Sathorn Bangkok, Surasak 1 Ballroom, 11th Floor, 33/1 South Sathorn Road, Yannawa Sub-district, Sathorn District, Bangkok 10120, to consider matters in the meeting agenda as detailed below.

### Agenda 1: Matters to be informed by the chairman to the Meeting (for acknowledgement)

Presently, the Fund procures benefits from the real property by offering a turn-key lease to Trinity at Silom Company Limited, Silomall Company Limited, and Trinity Assets Co., Ltd. ("Lessee") with a contractual term of three years from 1 May 2019 to 30 April 2022.

After the Unitholders had approved reduction of the rental rate for May 2020 to April 2021 from THB 3,500,000 per month to THB 200,000 per month (excluding VAT) in accordance with the written resolution received by the Management Company until 10 August 2020, the Fund and the Lessee therefore entered into the addendum to the property lease agreement, dated 31 August 2020, with the terms and conditions pursuant to such Unitholders' resolution.



Subsequently, the Management Company sent the Letter No. PFRD 031/2564 dated 12 July 2021, to request that the Fund's Unitholders resolve to approve the extension of the rent reduction period, where the Unitholders are required to return their written resolution to the Management Company within 29 July 2021.

As a result, the Unitholders had resolved to approve or extend the rent reduction period (which would originally have expired in April 2021) to until the expiration of the current lease agreement (April 2022). The details are as follows.

- 1. Extension of the rent reduction period for May 2021 to April 2022 from THB 3,500,000 per month to THB 200,000 per month (excluding VAT).
  - 2. Waiver of all of the outstanding rent (reduced portion) per clause 1.

Due to the outbreak of coronavirus disease 2019 (COVID-19), assessment of the near future situation results in uncertainty. To prevent the Fund from losing the rental income which will cause damages to the Fund, the Management Company considered it and temporarily extended the turn-key lease period for Silomall Company Limited ("Lessee") with a contractual term of one year from 1 May 2022 to 30 April 2023 and a monthly rate of THB 200,000 (excluding VAT).

## Agenda 2: To adopt the minutes of the 2019 Annual General Meeting of Unitholders of the Fund (for consideration)

After the Management Company had caused the 2019 Annual General Meeting of Unitholders of the Fund to be held on 26 March 2019, the Management Company prepared and disclosed the minutes of the 2019 Annual General Meeting of Unitholders of the Fund as required by law. The Management Company deems it appropriate to propose that the Unitholders' Meeting consider and adopt the minutes of the 2019 Annual General Meeting of Unitholders of the Fund.

Due to the outbreak of COVID-19 in 2020 and 2021, the Management Company notified the 2020 and 2021 operation results via the website of Stock Exchange of Thailand and the website of the Management Company. Therefore, no Annual General Meetings were held in those 2 years.

### **Management Company's opinion**

The Management Company deems it appropriate for the Unitholders to adopt the minutes of the 2019 Annual General Meeting of Unitholders of the Fund, held on 26 March 2019, as proposed above, since the record of the said minutes has been correctly prepared.



### Resolution

This agenda item requires a resolution passed by a majority of votes out of the total number of investment units held by the Unitholders present at the meeting and entitled to vote.

Agenda 3: To acknowledge the report on the Fund's operations and guidelines for future management of the Fund (for acknowledgement)

### 3.1 Procurement of benefits from real property

Presently, the Fund procures benefits from the real property by offering a turn-key lease to Trinity at Silom Company Limited, Silomall Company Limited, and Trinity Asset Co., Ltd. ("Lessee") with a contractual term of three years from 1 May 2019 to 30 April 2022.

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### 3.2 Condition of real estate market

### Condition of the Thai economy in 2021 and tendency in 2022<sup>1</sup>

The Thai economy in 2021 grew by 1.6 percent in comparison to the decrease of 6.2 percent in 2020. The overall values of exports, private consumption, and investment increased by 18.8 percent, 0.3 percent, and 3.4 percent, respectively. The inflation rate in general was at an average of 1.2 percent, and the current account deficit stood at 2.2 percent of the gross domestic product (GDP).

The Thai economy in 2022 is expected to expand by 3.5 - 4.5 percent, with support from key factors, including increase in domestic demand, recovery of tourism sector, continuous growth of exports, and driving forces from government investment.

It is expected that exports in US dollars will expand by 4.9 percent, and private consumption and investment in total will expand by 4.5 percent and 3.8 percent, respectively. The inflation rate in general will be at an average of 1.5 - 2.5 percent, and the current account surplus will stand at 1.5 percent of the GDP.

### Retail space market in Bangkok<sup>2</sup>

According to the study by Phoenix Property Development and Consultancy on the retail space market in Bangkok and its vicinity as of Q4, the situations of various retail space projects in Q4 have been in a positive direction throughout Q3 to the middle of December 2021, even though they have not returned to the normality prior to the existence of the monitoring measures in response to the COVID-19 pandemic. Despite the foregoing, quite a number of lessees or shops which could no longer bear the expense burden as their earnings have been decreasing since 2020 one by one closed down and sought to return the leased space. These include the lessees who sell fashion items and are able to sell them online and small-scale restaurants with only a few branches. However, the lessees operating brand name shops or having many branches continue to expand their branches.

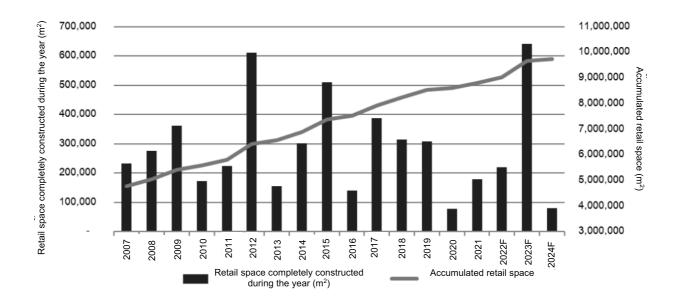
Certain parts of the projects being closed for renovation, including redecoration, can be continually seen, especially in large-scale shopping centers in the city center, with the loss of some tourist customers due to the COVID-19 situation. This is because the lessees operating those shops suffer the lack of income; even though some retail space project owners allow rent reduction by 30-60 percent, some lessees still seek to return the leased space.

<sup>&</sup>lt;sup>1</sup> Condition of the Thai economy in Q4 of 2021 and tendency in 2022. Office of the National Economics and Social Development Council. 21 February 2022. <a href="www.nesdc.go.th">www.nesdc.go.th</a>

<sup>&</sup>lt;sup>2</sup> Any interested Unitholder can find more details and other real estate reports at www.phoenixproperty.co.th.



### Overview of retail space market in Bangkok and its vicinity as of Q4 2021



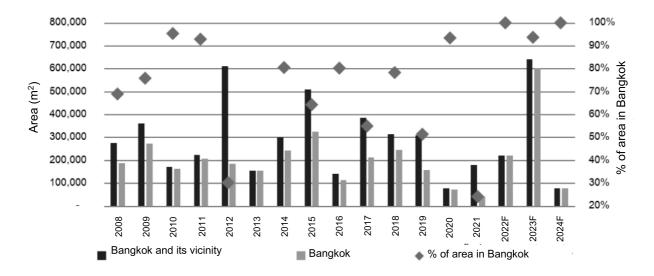
Source: Phoenix Property Development and Consultancy

For the market of retail space in Bangkok and its vicinity in Q4 2021, there was a total of 41,420 square meters of newly opened retail space, as a result, there were only 94,700 square meters of newly opened retail space in total throughout 2021, which, even though very scant compared to the past several years, is more than last year by approximately 21 percent. However, this does not mean that operators have confidence in the economic condition and Thai people's purchasing power. Most of the projects are community malls located in the outer Bangkok areas with a clear target market, including people in the areas surrounding the projects; downtown workers and foreign tourists are not targeted.

Community malls in the outer Bangkok areas may suffer the issue of the lessees' inability to continue their businesses in the long term because of the impact occurring in the previous year and continuing to 2021. The projects existing under a lease agreement may opt not to renew the lease agreement upon its expiry, especially community malls located not far away from shopping centers or bigger retail space projects. Newly opened shopping centers in any province, as well as those under renovation, have entirely remodeled space for lease by no longer separating the lessees' zone from the mall's zone. Service users may not be able to tell apart in which part of the shopping centers they are walking. The proportion of restaurants has also been apparently increased, and the lessee zoning in different styles has been clearer.



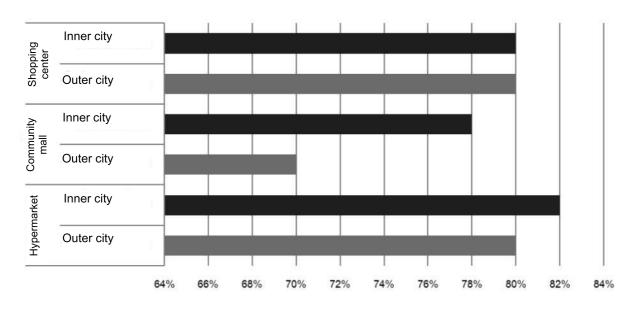
### Newly opened retail space comparison on a yearly basis



Source: Phoenix Property Development and Consultancy

The majority of the retail space projects available for use in Bangkok and its vicinity are clearly those located in Bangkok. In some years, there may be large-scale retail space projects open for business outside Bangkok but still in continuous areas or areas connected to Bangkok. Most of the new retail projects to open for business outside Bangkok will be located along Kanchanaphisek Road or Outer Ring Road and Ratchaphruek Road. The retail space projects opened for business along these routes in the past 10 years, as well as those to open in the future, included and will include large-scale shopping centers, hypermarkets, specialty stores and community malls.

### Average occupancy rates of each type of retail space project



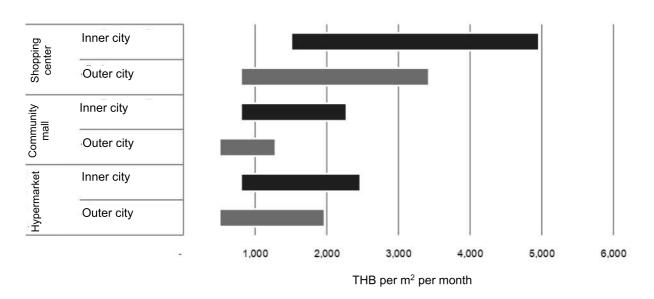
Source: Phoenix Property Development and Consultancy



With respect to occupancy rates in some projects, particularly small projects or projects with not much leased space, such as community malls and hypermarkets, more spaces have become available because several lessees requested cancelation of lease agreements, consequentially resulting in decrease in the overall average occupancy rates in certain areas. Even though the overall occupancy rates of various types of retail space projects remained quite high, but they decreased by approximately 5 – 10 percent from before, depending on project locations and forms.

Certain shops or brands owned by major operators or operators who recently entered Thailand are continuously expanding their branches, in contrast with small and medium operators who can no longer bear the expense burden as their earnings are decreasing. More available spaces in retail space projects can be seen now compared to the previous year. Despite the end of the year being festive, celebration season, because of the COVID-19 situation, the atmosphere was not quite vigorous as it should have been. Nonetheless, there was some spending as a result of the government stimulant measures and from people who needed relief from COVID-19.

### Average rents of each type of retail space project



Source: Phoenix Property Development and Consultancy

The average rents of each type of retail space project vary, and their locations also affect the rents. For community malls in the outer Bangkok areas or its vicinity, rental fees cannot be charged as high compared to those for projects located nearer to the inner city areas. Many operators who are project owners are attempting to maintain rental fees at the equivalent rates as before; rents may be reduced but only temporarily or rent reduction period may be fixed for a certain period of time.



The service of restaurants in the retail space projects gradually improved in Q3 - Q4; although use of service still was limited under social distancing requirements, there was an apparent increase in income compared to Q2, while barely comparable to the first phase of the COVID-19 crisis when the operators who were project owners have changed how they charged rents to be based on the sales volume both during the COVID-19 pandemic period and in the long term.

### Summary of overview and tendency in the future

- 1) The retail space projects have not recovered or returned to normal in 2021 and must be constantly monitored in 2022.
- 2) The retail space market will still be continuously affected until the social distancing measure is no longer a concern.
- 3) The retail space projects in the city center areas having some customers who are foreign tourists will not recover until foreigners are allowed to freely enter Thailand.
- 4) Many lessees needed to close down their businesses, both temporarily and permanently, in the past 1 2 years.
- 5) Rentals and occupancy rates will continually decrease compared to the period prior to COVID-19 occurrence.
- 6) Redecoration in retail space projects or renovation of some zones therein still constantly occurs.
- 7) The number of community malls to open for business in the future will still be more than the numbers of other retail space projects.
- 8) Lessees who have online sales channels will reduce the space renting in retail space projects.
  - 9) Restaurant areas within various types of retail space projects will increase.

### Hotel market in Bangkok

According to information from the Tourism Authority of Thailand<sup>3</sup>, there was a total number of 427,869 tourists entering Thailand in 2021, or decreased from 6,692,000 tourists in the previous year. The average number of tourists during 2017 – 2019 stood at approximately 37.89 million. This is the result of the COVID-19 pandemic which directly affects international travels.

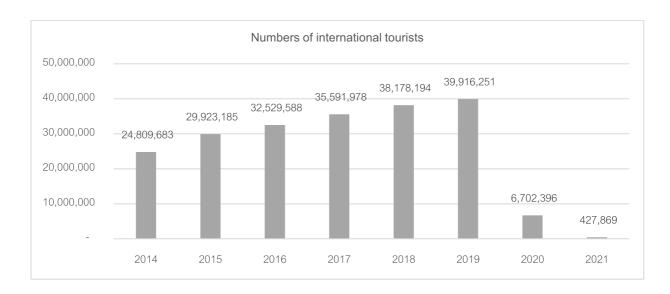
International travel restrictions include entry ban for travellers from certain countries or certain areas, determination of qualifications for travellers entering the country, for example, vaccination requirement, as well as mandatory 14-day self-quarantine upon arrival, causing a significant decrease in international travels for tourism purposes across the world.

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<sup>&</sup>lt;sup>3</sup> As of 10 February 2022.

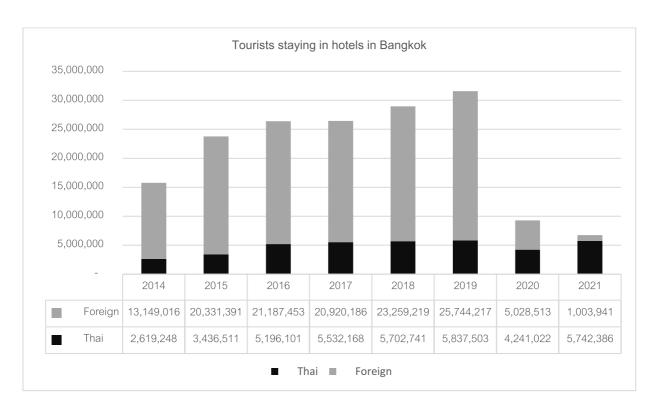


Relaxation of the government's control measures for the outbreak, progress in thorough vaccination covering all provinces, and implementation of tourism stimulus packages by way of country opening policy without quarantine requirement and area restrictions (Test & Go) are significant factors which will help the tourism sector recover.



The foregoing decrease is crucial and affects the country's tourism industry.

The numbers of tourists staying in hotels in Bangkok are also going in the same direction.





With respect to the serviced apartment<sup>4</sup> as at the end of Q3 of 2021, CBRE (Thailand) Company Limited ("CBRE") disclosed that the occupancy rate increased by 0.8 percent, compared to the previous quarter, or increased by 3.7 percent from the same period of 2020, as a result of the decrease in demand in the daily occupancy market, in conjunction with rent reduction to maintain customer bases.

The number of Japanese nationals, the main force driving the long-term occupancy market, decreased by 2.4 percent, compared to the same period of the previous year.

CBRE anticipates that the serviced apartment market will have a limited growth, and its recovery may be seen from the middle of 2022 onwards.

### 3.3 Conditions of properties

From this inspection of the property conditions that the Management Company carried out jointly with the Trustee and Lessee on 3 December 2021, the conditions of the properties are as follows.

- 1) The general condition of the properties is normal. The properties have deteriorated from normal use and should be renovated based on their service lives.
- 2) The hotel has deteriorated from use and should be renovated so that it is in good condition and available to guests when the market condition improves.
- 3) For the serviced apartment, some rooms are out of service due to the impact of the COVID-19 outbreak. The serviced apartment is in the same condition as the hotel and should be renovated so that it is in good condition and available to guests.
- 4) The ground floor of Mall 1 is closed due to the impact of the COVID-19 outbreak, save for the Villa Supermarket.
  - 5) Mall 3 has deteriorated from normal use.

### 3.4 Guidelines for management of the Fund in the future

Due to the outbreak of COVID-19, assessment of the near future situation results in uncertainty. To prevent the Fund from suffering damages due to loss of the rental income, the Management Company considered it and temporarily extended the turn-key lease period for Trinity at Silom Company Limited, Silomall Company Limited, and Trinity Asset Co., Ltd. ("Lessee") with a contractual term of one year from 1 May 2022 to 30 April 2023 and a monthly rate of THB 200,000 (excluding VAT).

<sup>&</sup>lt;sup>4</sup> Market View, CBRE (Thailand) Co., Ltd. www.cbre.co.th



As the extended current temporary lease agreement will expire on 30 April 2023, the Management Company will begin seeking for a new lessee in the middle of 2022 to achieve a conclusion that will be proposed to the Unitholders for consideration in an extraordinary general meeting expected to be held in December 2022.

### **Resolution**

This agenda item is for acknowledgement; therefore no vote casting is required.

# Agenda 4: To acknowledge the Fund's financial position, operating results, and financial statements for the accounting year ending on 31 December 2021 as audited and opined by the auditor (for acknowledgement)

The Fund's financial position and operating results shown in the financial statements for the accounting year ending on 31 December 2021 as audited and opined by the auditor of the Fund can be summarized as follows.

4.1 Based on the financial statements for the accounting year ending on 31 December 2021 as audited and opined by the auditor of the Fund, the Fund's total assets were THB 851,041,962, total liabilities were THB 1,487,135, and net assets were THB 849,554,827. The Fund's accumulated deficit was THB 538,551,933 and net asset value per unit was THB 5.8016. The Fund's gross income equaled THB 13,284,167, comprising rental income of THB 13,276,923, interest income of THB 7,244, and no other income. The Fund's net investment loss equaled THB 16,798,144 and net decrease in net operating assets equaled THB 23,798,144.

### 4.2 Material financial information

### 4.2.1 Securities price as at 31 December 2021<sup>5</sup>

Closing Price	1.97	THB / Investment Unit
Market Price	288,474,980	ТНВ
Trading Value	197	THB / Day
Investment Unit Value	5.8016	THB / Investment Unit
Net Asset Value (NAV)	849,554,827	THB

<sup>&</sup>lt;sup>5</sup> Most recent trade information as at 29 December 2021.



### 4.2.2 History of dividend payments

Performance Period	Book Closing Date	Payment Date	THB/Unit
24 Feb – 30 Jun 2011	31 Aug 2011	15 Sep 2011	0.2650
1 Jul – 30 Sep 2011	30 Nov 2011	16 Dec 2011	0.1890
1 Oct – 31 Dec 2011	29 Feb 2012	15 Mar 2012	0.1890
1 Jan – 31 Mar 2012	31 May 2012	15 Jun 2012	0.1870
1 Apr – 30 Jun 2012	3 Sep 2012	14 Sep 2012	0.1890
1 Jul – 30 Sep 2012	7 Dec 2012	21 Dec 2012	0.0895
1 Oct – 31 Dec 2012	15 Mar 2013	29 Mar 2013	0.1900
1 Jan – 31 Mar 2013	29 May 2013	12 Jun 2013	0.1900
1 Apr – 30 Jun 2013	8 Aug 2013	22 Aug 2013	0.1903
1 Jul – 30 Sep 2013	28 Nov 2013	12 Dec 2013	0.1900
1 Oct – 31 Dec 2013	14 Mar 2014	28 Mar 2014	0.1910
1 Jan – 31 Mar 2014	29 May 2014	12 Jun 2014	0.1885
1 Apr – 30 Jun 2014	10 Sep 2014	24 Sep 2014	0.1875
1 Jul – 30 Sep 2014	27 Jan 2015	10 Feb 2015	0.1350
1 Jan – 31 May 2018	13 Jul 2018	26 Jul 2018	0.5000
1 Jul – 31 Dec 2018	21 Mar 2019	29 Mar 2019	0.1200
1 Jan – 31 May 2019	18 Sep 2019	27 Sep 2019	0.1150
1 Jul – Dec 2019	18 Mar 2020	27 Mar 2020	0.1080

### 4.2.3 History of authorized capital reduction

		Date of	Authorized (	Capital	pital		Amount of Au	ıthorized
		Payment as	Before Reduction of Reduced Value		Value	Capital A	After	
	Book	a Result of	Value of Inve	estment	Neduced	value	Reduction of	Value of
No.	Closing	Reduction	Units				Investment	Units
	Date	of Value of	Authorized	Value	Authorized	Value	Authorized	Value
		Investment	Capital	Per Unit	Capital	Per Unit	Capital	Per Unit
		Units	(THB)	(THB)	(THB)	(THB)	(THB)	(THB)
1	7 Dec 2012	21 Dec 2012	710,000,000	10.00	7,100,000	0.10	702,900,000	9.90
2	18 Sep 2019	27 Sep 2019	1,396,892,000	9.90	8,786,040	0.06	1,388,106,760	9.84



### 4.2.4 Expenses charged to the Fund (1 January – 31 December 2021)

Expenses Charged to the Fund*	Amount	Percentage of
Expenses charged to the rund	Unit : THB Thousand	Net Asset Value
Management Fee	1,883.16	0.217
Fund Trustee Fee	181.95	0.021
Registrar Fee	462.18	0.053
Legal Fee	360.90	0.042
Costs of Advertising, Public Relations and Sale Promotion		
- During Initial Public Offering		
- After Initial Public Offering	-	-
Audit Fee	817.80	0.094
Fee of Listing in SET - Annual Basis	94.57	0.011
Appraisal Fee	203.30	0.023
Insurance Premium	332.93	0.038
Common Expenses	480.00	0.055
Hotel License Fee	848.71	0.098
Cost of printed materials	103.61	0.012
Other Expenses	46.38	0.005
Total Expenses **	5,815.49	0.669

Notes: \* Fees and expenses are inclusive of VAT, special business tax or other similar taxation (if any).

### **Resolution**

This agenda item is for acknowledgement; therefore no vote casting is required.

# Agenda 5: To acknowledge the appointment of the Fund's auditors and audit fees and expenses for the accounting year ending on 31 December 2022 (for acknowledgement)

The Management Company has appointed the auditors of ASV & Associates Limited to be the Fund's auditors for the accounting year ending on 31 December 2022. The details of the auditors and audit expenses are as follows.

<sup>\*\*</sup> This is exclusive of credit loss-accrued rent receivable and exclusive of securities brokerage fee and fees arising from securities trading (if any).



Auditors	Mr. Anusorn Kiatkangwanklai	CPA Registration No. 2109
	Mrs. Khwanjai Kiatkangwanklai	CPA Registration No. 5875
	Mr. Sathit Kiatkangwanklai	CPA Registration No. 9760
	Mr. Prasitporn Kesama	CPA Registration No. 9910
Location	47 Soi Chok Chai Chong Chamroen, Rama 3 Road, Bang Phongphang Sub-district,	
	Yannawa District, Bangkok 1012	20
Remuneration	THB 450,000 per year	
Other expenses	As actually paid	

### Resolution

This agenda item is for acknowledgement; therefore no vote casting is required.

### Agenda 6: Other matters (if any)

The Management Company would like to invite the Unitholders of the Fund to attend the meeting on the date, time and place (as per <u>Enclosure 6</u>) as specified in this invitation letter. Please study the procedures for meeting registration, meeting attendance, and proxy appointment as detailed in <u>Enclosure 4</u>. If you are unable to attend the meeting in person and wishes to appoint a proxy to attend and vote on your behalf in this meeting, please fill in the details and sign the Proxy Form attached herewith as <u>Enclosure 5</u>. In this regard, you can choose to appoint the fund manager as your proxy by sending the Proxy Form in <u>Enclosure 5</u> together with supporting documents to the Management Company within Tuesday, 26 April 2022. The Management Company has attached herewith an envelope for returning your response by post as <u>Enclosure 7</u>.

Please be informed accordingly.

Yours sincerely.

(Mr. Suttipan Kreemaha)

Senior Vice President

Head of the Property Fund and

Real Estate Investment Trust Department

Property Fund and Real Estate Investment Trust Department

Tel: 02-018-3446



# Minutes of the Unitholders' Meeting of Trinity Freehold and Leasehold Property Fund (TNPF) of 2019 On 26 March 2019 at 9.30 a.m.

at Eastin Grand Hotel Sathorn, Bangkok, Surasak 1 Conference Room, on 11<sup>th</sup> Floor at No. 33/1, South Sathorn Road, Yannawa Sub-district, Sathorn District, Bangkok 10120

Attendees:

Management Company

Mr. Suttipan Kreemaha Chairman of the Meeting / Senior Vice President,
Head of the Property Fund and Real Estate —
Investment Trust Department / Manager of Trinity
Freehold and Leasehold Property Fund

Expert

Mr. Thiti Kumnerddee Legal Advisor from Kompass Law Ltd.

Trustee
4 representatives from TMB Bank Plc.

Auditors
2 representatives from Pricewaterhouse Coopers ABAS Limited

### **Observers**

2 representatives from Thai Investors Association

### Observers for Vote Counting

Mr. Nitiroj Matra Representative from Kompass Law Ltd.
 Miss Yupha U-dom Representative from the Unitholders

The Meeting commenced at 9.30 a.m. approximately.

Mr. Thiti Kumnerddee, Legal Advisor, assigned by the Chairman, informed the Meeting that, at this Meeting, there were 60 Unitholders, holding the aggregate number of 60,670,718 investment units, who attended the Meeting in person, and there were 42 Unitholders, holding the aggregate number



of 24,245,447 investment units, who attended the Meeting by proxy. In total, there were 102 Unitholders who attended the Meeting in person and by proxy. They held the aggregate number of 84,916,165 investment units, equivalent to 57.9894 percent which exceeded 1/3 of the total investment units sold (146,434 000 units) so that the quorum was formed in accordance with the Notification of the SEC Office No. SorNor. 22/2561, RE: To seek for the Unitholders' Resolution and Convening of the Unitholders' Meeting of the Property Fund. Hence, he declared the Meeting open.

Then, he thanked all Unitholders for attending the Meeting. He also thanked the representatives from TMB Bank Plc., the Fund's Trustee, and representatives from Pricewaterhouse Coopers ABAS Limited, auditor of the Fund, for being the witnesses of this Meeting including representatives from Thai Investors Association for observing the Meeting.

In voting on each agenda, 1 investment unit would be treated as 1 vote. The number of votes a Unitholder had corresponded to the number of units held by him or granted to him as a proxy only. In passing a resolution in each agenda, for the convenience of vote counting, there would be statement to the Meeting asking, "if there was any Unitholder who disagreed or abstained from voting on the agenda". A Unitholder who wished to cast disapproval vote or abstain from voting was required to mark the ballot and present himself by raising hand. The officer would collect such ballot where the ballot was given to the unitholder during his/her registration. With respect to the Unitholders who did not disapprove or abstain from voting, all of their votes would be treated as approval votes. With regard to the ballot not showing clear intention of voter, or the ballot with many markings in boxes or the crossed ballot or corrected ballot without the initial at such marking would be deemed as a void ballot. In counting votes, the total votes of the Unitholders attending the Meeting and having the right to vote, would be deducted by the disapproval and abstention votes. If any agenda without disapproval and abstention votes, it would deem that the Meeting unanimously resolved to approve or agree as proposed in such agenda.

In this regard, for the transparency of vote counting, the representative from Kompass Law Ltd., the Fund's Legal Advisor, and a representative from the Unitholders were invited to witness the vote counting process. Miss Yupha U-dom, a proxy, proposed herself to witness the same. In this Meeting, there would be the information provided to the unitholders for consideration according to the agendas as specified in the Meeting Invitation Letter. The Management Company would present the details in each agenda and the unitholders would further pass their resolution.

If any unitholder has an inquiry or suggestion other than the matter which was under consideration, the unitholder was requested to inquire or to give opinion on other matters at the end of



the Meeting.

Then, Mr. Suttipan Kreemaha, Senior Vice President, Head of the Property Fund and Real Estate – Investment Trust Department of the Management Company as the Chairman of the Meeting conducted the Meeting according to the agendas as follows:

### Agenda 1: Chairman's matters for acknowledgement (For Acknowledgement)

The Chairman informed the Meeting as follows:

### 1.1 Background of the Annual Unitholders' Meeting

As the Office of the Securities and Exchange Commission ("SEC") issued the Notification of the SEC Office No. SorNor. 22/2561, RE: To seek for the Unitholders' Resolution and Convening of the Unitholders' Meeting of the Property Fund, dated 19 February 2018 (amended by the Notification of the SEC Office, No. Sor.Nor.27/2561, where such Notification prescribes that, the management company must convene a unitholders' meeting as annual meeting in order to make the report to a unitholders' meeting to acknowledge at least the following matters:

- (1) Important matters in relation to management of the Fund and Future management plan of the Fund;
- (2) Fund's financial status and operating result of the Fund in the previous Fiscal year where there must be at least the presentation of financial statements having been audited and containing the auditor's opinion;
- (3) Appointment of the Fund's auditor and remuneration of auditor. which will be reported in Agenda 3, Agenda 4 and Agenda 5 of this Meeting. Such agendas are the matters in addition to the discussion in the previous Meeting where the Meeting resolved that the Management Company must open a bid for recruiting a new lessee.

Therefore, the Management Company will convene the Annual Unitholders' Meeting for year 2019 as the first annual meeting of the Fund according to the above-mentioned rules prescribed by the SEC.

### 1.2 Offer from Mrs. Weena Cherdboonchart, a unitholder of the Fund

2. The Management Company has received a letter from Mrs. Weena Cherdboonchart, a unitholder of the Fund, dated 8 March 2019, which suggested as follows:



- (1) the Fund should specify the conditions for the auction to select new lessee as follows:
  - (a) fixing the asset management period at 60 months;
- (b) disclosing the detail of the remuneration for utilization of asset of third-party at the rate of 2.9 million baht in the inviting documents for new lessee;
- (c) fixing the minimum rent at the rate of 6.4 million baht per month so that the Fund will receive the net rent of 3.5 million baht;
  - (d) fixing the securities at 10 million baht; and
- (e) the unitholders' meeting authorizes the Management Company to enter into an agreement with the bidder with the highest rent in accordance with above-mentioned conditions without having to call for the unitholders' meeting again.

The details of the above-mentioned matters will be discussed in Agenda 6: To consider the result of the bidding invitation for new lessee and options for future management (For Consideration)

(2) As, at the end of April 2019, the Fund will have cash in the amount approximately 50 million baht, accordingly, she proposed that declare dividend at least 45 million baht or equivalent to 0.307 baht per unit and the Fund close its book and declare dividend every 6 months.

Later, the Chairman explained to the Meeting regarding the book closing and Fund's dividend payment that, the period of Fund's dividend payment depends on the period of operation which is divided into 2 halves of fiscal year i.e. the first-half of fiscal year is during 1 January of each year upto 30 June of each year; and the second half of fiscal year is during 1 July of each year upto 31 December of each year. Upon the lapse of each half of fiscal year, the Fund will close its book and in case where the Fund has profit, it will pay dividend to the unitholders at the rate not less than 90% of its net profit and the dividend will be paid within 90 days from the book closing date which complies with its prospectus. Therefore, in general, in case where the Fund has profit, it will pay dividend to the unitholders from its operating result of the first-half within September of each year; and it will pay dividend to the unitholders from its operating result of the second-half within March of each year. For the previous year, as the Fund entered into the Settlement Agreement with the existing lessee group and the Fund has already received the payment of compensation according to the Agreement in May 2018, as a result, the Fund closed book of its first-half of fiscal year in May 2018 (in place of June 2018) and paid dividend in August 2018, accordingly, the second half of fiscal year was during 1 June upto 31 December 2018, totaling 7 months.



No unitholder gave opinion or had any inquiry, accordingly, the Meeting acknowledged as informed by the Chairman.

### Agenda 2: To approve the minutes of the Unitholders' Meeting No. 1/2561 (For Consideration)

The Chairman stated that, the Management Company has held the Unitholders' Meeting No.1/2561 on 2 March 2018, the Management Company correctly prepare the Minutes of the Unitholders' Meeting which was sent to the Unitholders together with the Meeting Invitation Letter. Therefore, the Management Company proposed the Unitholders' Meeting to consider and approve the Minutes of such Unitholders' Meeting.

Mr.Thiti Kumnerddee, Legal Advisor, explained voting procedure in this agenda to the Meeting that, to approve the matter in this agenda, a majority vote of the total votes of the Unitholders who attended the Meeting and had their right to vote was required. In this agenda, none of the Unitholder had conflict of interest. The Chairman then asked the Meeting to vote.

Resolution The Meeting approved the minutes of the Unitholders' Meeting No. 1/2018 which was held on 2 March 2018, with the number of votes as follows:

Approve	85,581,601	units	or	equivalent to	99.8763	percent*
Disapprove	106,000	units	or	equivalent to	0.1237	percent*
Abstain	0	units	or	equivalent to	0	percent*
Void Ballots	0	units	or	equivalent to	0	percent*

<sup>\*</sup>Percentage of total number units of the unitholders attending the Meeting and having the right to cast their votes

In this agenda, there were additional unitholders attending the Meeting in a total number of 17 persons, holding altogether 771,436 units. The total investment units of the unitholders who attend the Meeting and have the right to vote are 85,687,601 units.

## Agenda 3: To acknowledge the report of the Fund's operation and future management plan of the Fund (For Acknowledgement)

The Chairman reported the actions taken by the Fund and the future management plan of the Fund to the Meeting according to the matters as follows:



3.1 the actions taken by the Fund according to the resolution of the Unitholders' Meeting No.1/2018

As the Unitholders' Meeting No.1/2018 resolved that the Management Company must sign the Settlement Agreement for settling all disputes among the Fund and the existing lessee group including Krungthai Bank PCL, the Management Company has already taken such action on 11 April 2018; and the Fund had already received payment of compensation for settling the disputes from the existing lessee group including Krungthai Bank PCL in the total amount of 97,000,000 Baht, and had signed the temporary lease agreement for the term of 12 months, whose rental was in the amount of 4 Million Baht per month where the Fund has already received 11-month rental and the last installment was on 1 April 2019. Moreover, on 26 July 2018, the Fund had paid dividend to the Unitholders from the compensation received by the Fund in the amount of 97 Million Baht at the rate of 0.5000 Baht/Unit. For the result of bidding invitation for new lessee according to the Unitholders' Meeting No.1/2018 will be proposed for consideration and will be discussed in Agenda 6: To consider the result of the bidding invitation for new lessee and options for future management (For Consideration).

### 3.2 Property Market Overview

In 2018, the total foreign tourists were 38.28 million, increasing by 7.54% from 2018, the level of expense increased by 3.43% equivalent to 5,557 Baht/person/day on average. The length of their stay in Thailand were 9.44 days which was not different from that of the previous year (decreased by 0.1 day from 9.54 days). The Ministry of Tourism and Sports expected the inclination of tourism in 2019 that the total foreign tourists will be 41.1 million and the number of Thai tourists will be 166 million. The main market of foreign tourists are Chinese tourists, tourists from ASEAN countries, Europe, India, Russia and United Kingdom, respectively.

According to the report of CBRE Co., Ltd., the leading real property consulting company, CBRE was of an opinion that the average occupancy rate of high-end hotels decreased by 0.9% compared with the previous year, which was at 79.7%. ADR increased by 4.3% which was 3,320 Baht, highest rate since the year 2012 resulting in the RevPAR increased by 3.2% which was 2,648 Baht. The supply of hotel located in the heart of Bangkok will increase by 11,800 rooms or 25%, to be 58,200 rooms, the supply of service apartment in Bangkok will increase by 7.9% to be 17,385 rooms, the average occupancy rate will decrease by 2.1% or 80.6%. Japanese businessmen, the main market of service apartment, decreased over 35,000 persons which is the first time from the third quarter of 2014. The monthly rental rate of service apartment was expected to be at the existing level and will not increase



because the budget of the received rental is still unchanged. The total retail area in Bangkok as of the third quarter of 2018 were 7,473,961 square meters, increased by 2.23% where the rate of area utilization was at 94.8%. Currently, the value of online trade is approximately at 3% of the value of retail trade and was expected to expand by 10% within 5 years which may impact the demand of utilization of commercial area in physical aspect.

### 3.3 Course of Actions for managing the Fund in the future

As the Unitholders' Meeting No.1/2018 resolved that the Management Company must open the bid invitation for recruiting a new lessee of the Fund's asset, the Management Company has carried out according to such resolution and fixed the bidding date to be on 8 February 2019. However, on the bidding date, there was no offer to lease the asset of the Fund submitted, the Management Company will propose the Meeting to consider and determine the course of actions for utilizing the Fund's asset in Agenda 6. The course of action to be proposed to the Meeting for consideration and discussion are, the sale of the Fund's asset, or extension of the term of temporary lease agreement with the existing lessee for another 3 years because the short-term lease agreement is inappropriate for the hotel or serviced apartment business operation. Accordingly, the Management Company will propose the Meeting to extend the term of temporary lease agreement for another 3 years.

The Chairman reported to the Meeting that this agenda is for acknowledgement, accordingly, there is no passing of resolution.

# Agenda 4: To acknowledge the financial status, operating result and financial statements for fiscal year ending on 31 December 2018 which has been audited and given opinion by the auditor (For Acknowledgement)

The Chairman reported the financial status, the operating result and the financial statements for fiscal year ending on 31 December 2018 which has been audited and given opinion by the auditor which can be summarized as follows:

4.1 According to the balance sheets, the Fund's total assets were 1,058,270,522 Baht, the total liabilities were 880,539 Baht and the net assets were 1,057,389,983 Baht or equivalent to the asset value per unit which was 7.2209 Baht. Currently, the Fund has the total investment units sold at the year-end in number of 146,434,000 units. According to the profit and loss statements, the Fund's total income was 33,652,418 Baht, total expenses were 85,789,634 Baht, net investment income was



119,442,052 Baht, net loss from investment was 20,000,000 because decrease of the Fund's asset appraisal value and the net assets from operating result increased in the amount of 99,442,052 Baht. For the statement of cashflow, the net cash from operating activities was 106,948,448 Baht, net cash used in financing activities (Dividend paid) was 73,142,000, net increase in cash and cash equivalents were 33,806,448 Baht. In addition, on the first day of 2018, Fund's cash and cash equivalents were 27,207 Baht, and at year-end of 2018, Fund's cash and cash equivalents were 33,833,655 Baht. Moreover, in the previous year, Fund's write-off bad debt was 50,399,538 Baht because the Fund accepted the proposal for settling the dispute with the existing lessee group according to the details in the Enclosure 2 which was sent to the unitholders together with the meeting invitation letter.

#### 4.2 Important Financial Information

#### Information of price of securities as of 31 December 2018<sup>1</sup> 4.2.1

Closing Price	3.48	Baht/Unit
Market Capitalization	509,590,320	Baht
Trading Value	5,110	Baht/day
Unit Value	7.2209	Baht/ Unit
Net Asset Value (NAV)	1,057,389,983	Baht

Where the value of securities according to the market price and Net Asset Value (NAV) were different from each other approximately 2 times.

#### **Record of Dividend Payment** 4.2.2

No.	Date of Dividend Payment	Baht/Unit
1-15	24 Feb. 2011-31 May 2018	3.0708
16	1 June – 31 Dec. 2018	0.1200
Total		3.1908

#### **Record of Registered Capital Decrease** 4.2.3

No.	Date of Fund Return	Baht/Unit
1	21 Dec. 2012	0.1000
Total		0.1000

<sup>&</sup>lt;sup>1</sup>Latest trade was on 28 December 2018



### 4.2.4 Expenses collected from the Fund (1 January-31 December 2018)

Fiscal Year	Amount (Million Baht)
23 Feb. – 31 Dec. 2011	9.6763
1 Jan. – 31 Dec. 2012	11.0945
1 Jan. – 31 Dec. 2013	10.2945
1 Jan. – 31 Dec. 2014	6.5516
1 Jan. – 31 Dec. 2015	7.1337
1 Jan. – 31 Dec. 2016	15.5283
1 Jan. – 31 Dec. 2017	11.6777
1 Jan. – 31 Dec. 2018	8.0374

The Chairman then additionally explained to the Meeting that during 2016 – 2017, the Fund was involved in the dispute and lawsuit against the existing lessees, consequently, legal expenses for litigation and dispute settlement incurred. This resulted in the expenditure higher than the other fiscal years, in this regard; after such dispute was settled, it would cost the Fund approximately 7 Million Baht expenditure per annum.

Mrs. Warunee Thippayachai, a Unitholder, expressed her opinion that 10 Million Baht expenditure for litigation was too high in comparison to 97 Million Baht compensation receivable by the Fund upon its dispute being settled, in addition; for the purpose of taxation, the Management Company should pay the Unitholders by capital recovery instead of dividend payment. In addition, at first the Fund purchased its property without any condition pertaining to utilization of adjacent areas in all respects; as the court dismissed the claiming of all remunerations, for instance; electric transformer utility fee, sewage disposal fee, the Fund had no duties or responsibility to make payments thereof. In the settlement agreement executed by the existing lessees, the restriction for not allowing the existing lessees to make any claim of such payment should be stipulated, and the Management Company should disclose the contents and particulars in the settlement agreement for the Unitholders' acknowledgement; the Management Company should employ a competent person/entity to manage the Fund's property instead of lease in whole, as well as, the Management Company should find a way to contact a specialized hotel business entrepreneurs to have them manage the hotel, for the mall areas, the Management Company should arrange events or exhibitions to attract more vendors.



Mr. Thiti Kumnerddee, Legal Advisor, explained that as the remuneration claimed by the existing lessees was not the matter in dispute of the case, therefore, they could not be stipulated in the settlement agreement.

The Chairman explained that the physical nature of the Fund's property required its adjacent areas for the establishment of the Fund. For the selection of Legal Advisor, the Management Company took into its consideration both working competency and proper service fees. As it cost approximately 7 Million Baht per annum of the Fund's basic expenditure, the increase of legal fee was approximately 5 – 6 Million Baht per annum, not 10 Million Baht per annum, in addition, there were in total 7 cases filed to courts. As the previous meeting resolved that the Management Company open the bid of sale of the asset in order to recruit a new lessee, the Management Company was required to comply therewith and cannot recruit the manager of property. If the Meeting at this time resolved that the Management Company must recruit the manager of property, the manager of property will take action according to such resolution. However, there are the laws stipulating that, the benefiting from hotel's property must be in form of lease, accordingly, the Management Company cannot hire any manager of such property.

Later, the Chairman informed the Meeting that, agenda 4 is for acknowledgement, accordingly, there is no passing of resolution.

## Agenda 5: To acknowledge the appointment of the Fund's auditor and remuneration of auditor for fiscal year ending on 31 December 2019 (For Acknowledgement)

The Chairman informed the Meeting that the Management Company appointed auditors of PricewaterhouseCoopers ABAS Company Limited as the auditors of the Fund for fiscal year ending on 31 December 2019 with the details as follows:

	Mr. Sa-Nga Chokenitisawat CP	A Registration No. 11251	
Auditor	Mrs. Anothai Leekitwattana CP	PA Registration No. 3442	
	Miss Sinsiri Thangsombat CF	PA Registration No. 7352	
Address	15 <sup>th</sup> Floor, Bangkok City Tower,	179/74-80 South Sathorn Road,	
Address	Thung Maha Mek, Sathon, Bangl	kok 10120	
Remuneration	940,000 baht		
Other expenses	Actual amount paid		



Later, the Chairman informed the Meeting that, agenda 5 is for acknowledgement, accordingly, there is no passing of resolution.

## Agenda 6: To consider the result of the bidding invitation for new lessee and options for future management (For Consideration)

The Chairman explained to the Meeting that, as this agenda comprised 3 agendas, which was the option of operation relating to the Fund. Therefore, in order to make the unitholders understand the overview of operation, the Chairman proposed and discussed on the overview of all 3 options, including the unitholders' proposal in the Meeting before further considering the details of each Agenda. As Agenda 6.1 to Agenda 6.3 have connection with one another, accordingly, in case where the Meeting approved the option of operation according to Agenda 6.1, Agenda 6.2 and Agenda 6.3 will not be considered. In case where the Meeting did not approve the option of operation according to Agenda 6.2, accordingly, Agenda 6.3 will not be considered.

As the Fund has opened a bid invitation for new lessee in accordance with the resolution of the Unitholders' Meeting No. 1/2561, held on 2 March 2018, in opening a bid invitation, the Management Company fixed the due date to submit the proposal as follows:

To receive the terms of bid	1 December 2018 – 31 January 2019
To sign the Confidentiality Agreement and	
to receive the details and information of	1 December 2018 – 31 January 2019
property	
To visit the property	5 December 2018 – 25 January 2019
To submit the bid envelop	8 February 2019

In this regard, in order to make the bidder know an additional expense in utilizing the area in addition to the Fund's property and other expenses, the Management Company has shown the details of expenses including the information of property. In addition, the Management Company has also published the bid invitation for new lessee in 2 newspapers, 2 times a week, during 1 December 2018 - 31 January 2019, except the last week of December 2018 and the first week of January 2019 where the bid invitation was not published.

Moreover, in opening a bid invitation, there were the stipulated conditions of lease as follows:



Accept for Ridding	► Hotel and Serviced Apartment		
Asset for Bidding	► Commercial space		
Offer Submission	Either space or both spaces (offer of lease was separately submitted.)		
Lease Term	The bidder can freely propose its lease term to be in line with its		
Lease Term	business operation plan.		
Rental Payment	The rental must be made upon quarterly basis on 1st day of each		
	quarter.		
	The bidder must deposit its cash in the Fund's bank's account in the		
Securities of Lease	amount equivalent to the rental of next half-year where the Fund		
	must be entitled to withdraw money from such bank account.		
	▶ Partial area related to other person's asset, only area of the Fund		
	has been leased.		
Asset Limit	► There may be limit in using the entrance and exit passage including		
ASSET EITHE	the utilization of adjacent areas.		
	► The delivered lease area was without lessee and/or any binding		
	agreement.		

In opening a bid invitation for new lessee, there were 3 persons who were interested in signing the Confidentiality Agreement and receiving the details of asset, 1 per has inspected the asset. However, it appeared that, on the bidding date, there was no offer to lease asset of the Fund submitted. After the due date to submit the proposal for leasing the asset, the Management Company received a letter from Silom Management Co., Ltd. proposing to lease the Fund's asset, dated 22 February 2019. Silom Management Co., Ltd. offered to be a lessee of the Fund's asset for both hotel and serviced apartment and the commercial space, whose lease term is 25 years, the rental of hotel and serviced apartment is in the amount of 15 Million Baht per annum, and the rental of the rental of the commercial space is in the amount of 24 Million Baht per annum, the total rental of is in the amount of 39 Million Baht per annum or 3.25 Million Baht per month. The rental will increase according to the inflation rate and not less than 3% per annum. In regard to the utilization of area other than the Fund's asset, the offeror of lease must enter into an agreement with such third person by himself. The offeror of lease offers the expense on the improvement of asset for the first 5 years for hotel and serviced apartment in the amount of 30 Million Baht and for the commercial space in the amount of 33-39 Million Baht. However, as the Management Company received such offer after the bidding date, accordingly, the Management Company provided such information for the Meeting's acknowledgment.



Comparison of the details of terms for opening of bid for new lessee, the offer of Silom Management Co., Ltd. for leasing the Fund's asset and the offer of the unitholder who is Mrs. Weena Cherdboonchart can be summarized as follows:

	Offer of Silom		Offer of Unitholder	
	Terms for opening of bid	Management Co.,	(Mrs. Weena Cherdboonchart)	
		Ltd.		
Accet for	► hotel and serviced		-	
Asset for Bidding	apartment	-		
	commercial space			
	Either space or both			
Offer Submission	spaces (offer of lease was	Both 2 parts	Not specified	
	separately submitted.)			
	The bidder can freely			
Lease Term	propose its lease term to	25 years	5 years	
Lease Term	be in line with its	25 years	J years	
	business operation plan.			
		the rental of the		
		commercial space is in		
		the amount of 24 Million	3.5 Million Baht per	
		Baht per annum, the total		
		rental of is in the amount		
Minimum Rental		of 39 Million Baht per		
		annum or 3.25 Million	month	
		Baht per month. The		
		rental will increase		
		according to the inflation		
		rate and not less than 3%		
	The hidden '	per annum.		
	The bidder must deposit its cash in the Fund's			
Guarantee of Lease	bank's account in the	As stimulated by the		
		As stipulated by the Fund	10 Million Baht	
	amount equivalent to the	Fullu		
	rental of next half-year where the Fund must be			
	where the Fund must be			



		Offer of Silom	Offer of Unitholder
	Terms for opening of bid	Management Co.,	(Mrs. Weena
		Ltd.	Cherdboonchart)
	entitled to withdraw		
	money from such bank		
	account.		
			To disclose details of
	The details and	To acknowledge the	remuneration of
	information of asset were	details of remuneration	utilization of asset of
Asset Limit	disclosed to the offeror.	of asset of the third	the third person in the
Asset Limit		person from the details	amount of 2.9 Million
		of asset as received	Baht per month in the
			prospectus for new
			lessee

As there was no offer to lease the Fund's asset, accordingly, the Management Company considered the course of actions to benefit from the Fund's asset. The Management Company considered that the utilization of areas other than the asset of the Fund was the utilization by the lessee, which the Fund was not required to have any binding and had no duty to be responsible for expenses on such utilization to the third person. In addition, based on the current physical condition of the area, the Fund's asset cannot be utilized for maximum benefit without utilizing its adjacent area. Accordingly, if the Fund opens another bidding invitation for new lessee, there is great possibility that there will be no offer to lease the asset of the Fund submitted. Therefore, the Management Company considered that it is appropriate to propose the Meeting to consider approving one of the following courses of actions for utilizing the asset of the Fund:

### The 1st Course of Actions: To sell the asset and dissolve the Fund

The Management Company will open a bid to recruit the purchaser of asset. Additionally, as the temporary lease agreement with existing lessee will expire on 30 April 2019, with an aim to generate the Fund's income from lease of asset during the recruitment, the Management Company will negotiate an extension to the term of the temporary lease agreement with the existing lessees for another 1 year with the details and conditions of the lease not be less beneficial than those of existing temporary lease agreement. Then, the Management Company will further convene the Unitholders' Meeting to consider approving the sale of assets and dissolution of the Fund.



This course of actions has the advantages and disadvantage as follows:

Advantages			Disadvantages
•	The Fund can solve the problem on the limit of	•	Due to the limit of utilization of the area, It is
	utilization of the area.		possible that there is no offer to purchase the
•	The unitholders receive proceeds from their		asset.
	investment and can further invest in other	•	The purchase price may be very low.
	alternatives.	•	Dissolving the fund may not be in line with
•	The unitholders will not be affected by the		objectives of long term investor.
	risks and condition of market which may		
	negatively impact the operating result of the		
	asset.		

The 2<sup>nd</sup> Course of Actions: To extend the term of temporary lease agreement with existing lessee for 3 years, then open the bid for recruiting the new lessee in the last year of the lease term

The Management Company will negotiate with the existing lessees to extend the term of temporary lease agreement with existing lessee for 3 years with the details and conditions of lease not be less beneficial than those of existing temporary lease agreement and the Management Company will open the bid for recruiting the new lessee in the last year of the lease term.

This course of actions has the advantages and disadvantage as follows:

Advantages			Disadvantages	
•	The Fund will continue to earn revenue from	•	The Fund may receive rental at the existing	
	the lease of its asset.		rate which is quite low.	
•	The Fund does not have to bear burden in	•	The Fund's asset utilization still depends on	
	utilizing the adjacent area.		the adjacent area.	

In case the Meeting does not approve the sale of asset as per the 1<sup>st</sup> course of actions and does not approve the extension of temporary lease agreement for 3 years as per the 2<sup>nd</sup> course of actions

In case the Meeting disapproves either aforementioned course of actions, the Management Company will recruit a lessee of the Fund's asset again in accordance with the guideline



approved by the Unitholders' Meeting No.1/2561 as soon as possible. Additionally, as temporary lease agreement with existing lessee will expire on 30 April 2019, in order for the Fund not to cease the utilization of asset which may result in the asset's deterioration and to continue to earn income from the lease during the recruitment of new lessee, the Management Company will propose the Meeting to consider approving the extension to the term of the temporary lease agreement with existing lessee for another 1 year with the details and conditions of lease not be less beneficial than those of existing temporary lease agreement.

Then, the Chairman gave an opportunity to the Meeting to discuss and express their opinion relating to the course of actions for benefiting from the Fund's asset.

The Chairman responded to the inquiry of Mr. Teerawat Wongwanich, a proxy, that he deemed that, apart from opening the bid for sale, the Management Company may negotiate with the existing lessees regarding the acceptance to purchase the leased asset.

Mrs. Lertluk Leenutapong Boonnipat, a Unitholder and proxy, stated that she was one of the participants who had observed the asset, as far as she had studied, to lease the proper cost a considerable amount of expenses, as well as it also cost other expenses from utilizing its adjacent areas; it failed to draw the participants' interest to tender the lease; as finding new lessee seemed to be difficult, she agreed to sell the asset to the existing lessees at the original prices, and provide an explanation to SEC accordingly, in order to solve such problem.

Mr. Mokepisute Ratarun, a proxy, stated that, having considered the option of the Management Company in the Agenda 6, he deemed that to renew the leases to the existing lessees, it should be considered subject to an increase of rental or asset improvement, for the benefit of the Fund.

Mrs. Warunee Thippayachai, a Unitholder, expressed her opinion to file criminal cases against the existing lessees with respect to nominee issue; she had already filed a complaint to police officer, however, the police office rejected it. In addition, she understood that the court had ordered to dismiss the case pertaining to the claim of the existing lessees for the cost of utilizing the adjacent areas.

The Chairman acknowledged the opinions of Unitholders, and Mr. Thiti Kumnerddee, Legal Advisor, explained with respect to the final case that a verdict, delivered by a competent court, shall be legally binding upon every party involved.



The Chairman responded to the inquiry of Miss Naiyana Angsantikul, a Unitholder, that according to the options proposed for consideration in the 6<sup>th</sup> Agenda, once the asset is sold, the Fund shall be dissolved, as well as, the question of Mr. Monchai Udonhirun, a Unitholder, pertaining to a bid which maybe considerably low, that during the previous 2 years, the Management Company had appraised a price for forced sale to be approximately 700 Million Baht due to the requirement to take the utilization of the asset into the appraisal. For the ordinary price, not the forced sale price, it is believed that a discount is required, regardless; negotiations are required to be conducted with real estate agents, in order to perceive the cost appraisal, under the current conditions.

Mr. Somkiat Saleepattana, a Unitholder, expressed his opinion that the agenda in this meeting were significant, the Management Company should spare an appropriate time for this meeting, then asked the amount of the offer and actual price of the asset according to the expectations of the Management Company.

The Chairman stated that this meeting was to discuss for finding the course and frame for further proceedings; for the bidding process, the price is required to be subject to approximately 20 - 30 percent of discount, as well as to discuss with the Meeting whether the minimum price should be set once a resolution to sell is approved, in order to be utilized as a criteria in the bidding process; and the outcome of such bidding process is required to be further proposed for the Meeting of Unitholders.

Mr. Thiti Kumnerddee, Legal Advisor, explained and answered to the question of Mr. Somkiat Saleepattana, a Unitholder, that the discussion of the Chairman on minimum price fixing was to grant an opportunity to the Meeting to express their opinions for the benefit of the Fund and Unitholders, so that the Management Company took such opinions into consideration, supporting and guiding the further proceedings, without any intention to amend any motion or agenda of the Meeting.

Mr. Somkiat Saleepattana, a Unitholder, proposed that, to fix the sale price, the asset appreciation after depreciation deduction, as well as its location should be taken into consideration.

The Chairman additionally explained that as previously explained that it was impossible to perceive the price or value of the asset, nevertheless; it was expected to be subject to approximately 20 – 30 percent discount from the acquisition price equivalent to approximately 1,000 Million Baht, whereas; the Fund purchased the asset at the price of 1,400 Million Baht. If the Meeting deemed it is inappropriate to fix a minimum price, the bidding process shall be undertaken without any criteria of minimum price. The Chairman also responded to the inquiry of Mr. Supot Thitiwichianlert, a Unitholder, that the expected price



was uncertain and was merely an expectation. Regardless, Mr. Supot Thitiwichianlert, a Unitholder, expressed his opinion that the data relevant to the selling price were insufficient.

Mr. Suttipong Pipattanatikanan, a Unitholder, stated that he understood that the asset consists of leasehold and freehold, then asked the ratio and the part sellable in the higher price between leasehold and freehold. He additionally expressed his opinion that if the existing lessees, as major unitholders, restrains not to sell the asset, it is difficult for the Fund to find the solution, in addition, this Fund provided quite low benefit, he deemed appropriate to sell the asset despite of the loss in comparison to the acquisition price, however, he expected that the major unitholders have no intention to sell, so the Management Company should discuss and settle with the existing lessees or major unitholders before proposing to the Unitholders' Meeting.

The Chairman explained that for the same asset, its leasehold has less value approximately 40-60 percent in comparison to its freehold. Regardless, the leasehold price would gradually decrease based on the existing term of leasehold, and the leasehold is equal to 25 percent of all areas available in the Fund's asset.

Miss Jinnapak Pornpiboon, a Unitholder, frankly, asked the major unitholders in this Meeting whether the major unitholders wished to repurchase the asset.

Mr. Thiti Kumnerddee, Legal Advisor, explained that the Meeting was held for the purpose to have a discussion between the Unitholders and Management Company; the Management Company had no power or authority to specifically force any Unitholder to express his/her opinion or answer the question of other Unitholders; it was merely up to the desire of each Unitholder whether he/she wishes to express his/her opinion, answer any question or not, however; the Management Company had duly examined the rights to participate this Meeting of all Unitholders and proxies.

Mr. Jinnapak Pornpiboon, a Unitholder, stated that as the major unitholders refused to answer her question, it probably showed something, and asked whether the legal action against the existing lessees pertaining to the adjacent areas, which obstructed and hindered the lease bidding or tender buying, was final. Mr. Thiti Kumnerddee, Legal Advisor, answered that the utilization of the adjacent areas was not the dispute in the lawsuit between the Fund and existing lessees; it was merely difference of opinion and no legal action had been brought.



Mr. Jinnapak Pornpiboon, a Unitholder, additionally expressed her opinion that this Fund was supposed to be a good Fund which provided the Unitholders and Management Company with satisfaction, even though; the Management Company were not in charge of the Fund from the beginning due to the fact that the asset is situated in a good location; nevertheless, there were problems pertaining to the utilization of adjacent areas incurred, for instance; entry-exit problem. She then asked to pass her opinions to the relevant authorities, such as, The Securities and Exchange Commission (SEC), the authority who approved the establishment of this Fund and caused difficulty to the management of this Fund as well as restriction of area utilization. She asked the Chairman to liaise with SEC to take responsibility and solve these problems as they are the one approving this Fund, but those who suffered these adverse effects were the minor unitholders, as well as, to negotiate with the major unitholders pertaining to their true intention whether to repurchase the asset. In such sale of the asset, several Unitholders expressed their opinions not to suffer loss if not necessary, in addition; repurchase of the asset would not make the major unitholders suffer loss as the asset would be returned to them. She also asked the major unitholders to take into their consideration the effects to the Fund and minor unitholders as well as their own images, and to be concerned on the missing opportunity for unprofitable investment in comparison to the priceless location of the asset.

Mr. Hungchai Akkawassakul, a proxy, on behalf of Thai Investors Association, expressed his opinion that he wished to protect all Unitholders who had made their investment with honesty, and also asked to pass his opinion to the major unitholders that good governance is the criteria emphasized by SEC for all companies in stock exchange to strictly comply for transparency in the management and a code of ethics should be complied, despite of no prescription as law or regulation.

Mr. Somkiat Saleepattana, a Unitholder, agreed with the propose of the Unitholders that the Management Company should have a discussion with SEC with respect to the problems on the administration of the Fund in order to solve such problems, and the Unitholders might also file a complaint to SEC at the same time. Then, he asked the ratio of return from the Fund's asset lease between the leasehold and freehold.

The Chairman asked such question that because the existing temporary lease agreement was of both leasehold and freehold combined, the ratio of the return from each category therefore become inseparable.

Mrs. Lertluk Leenutapong Boonnipat, a Unitholder and proxy, stated that she agreed with the bid of the asset, however, it was possible that no bidder submitting the bid for the Fund's asset,



therefore, she proposed that the Management Company should also have discussions with SEC, the existing lessees or owners in order to mutually find the resolution.

Mr. Warunee Thippayachai, a Unitholder, asked the volume of leasehold invested by the Fund and the current book-value of such leasehold. She also stated that the Management Company shall take a criminal action against the major unitholders for a charge of public fraud in order to create a pressure for the Fund to gain an advantage over the negotiation with the major unitholders.

Mr. Pattarakit Netiniyom, a Unitholder, stated that to sell the Fund's asset, the price receivable by the Fund would depend on the its nature and potential for utilization. Regardless, upon consideration of other mutual funds under the management of the Management Company, for instance, Samui Buri Property Fund or 101 Montri Storage Property Fund, it was found that those funds also encountered the problem of being unable to sell their properties because of the properties' location or the low sale price unacceptable to the Unitholders. To sell the Fund's asset might take time and the Unitholders definitely wish to sell at high price. Upon consideration of the nature of the Fund's asset, it was found that its commercial area leased by the minor lessees declined, because of declined demand of leasehold, stricter customs inspection, growth of online market, discontinuity of the lands of the Fund; to sell the Fund's asset may be difficult. For the previous year, the Fund had 33.8 Million Baht cash and cash equivalents and earned other 16 Million Baht income from temporary rental fee in 2019. For the year 2019, the Fund declared and paid merely 17.57 Million Baht dividends which were equal to 51 percent of cash and cash equivalents. The Management Company therefore should declare and pay additional dividend to all Unitholders during the time the Management Company recruits purchasers. In addition, regardless of the resolution of the Meeting to manage the proper in any respect whatsoever, the Fund should lease its asset at the same time in order to continuously produce more income during the sale process; as well as the great operating result of the lessees also reflected the potential of utilization and attracted more interested purchasers.

Mr. Narongsak Maitripot, a Unitholder, asked the reason of the Management Company to declare and pay dividend less than 90 percent of 30 Million Baht cash balance; and asked whether the Fund suffered more operating loss at the beginning in 2019, and the amount of the dividend payable by the Fund to the Unitholders.

The Chairman answered that the Fund was required to pay dividend not less than 90 percent of the adjusted net profit of each fiscal year, neither payable from lease income nor cash balance. As reported for the Meeting's acknowledgement in Agenda 4 that the Fund suffered unrealized net loss



incurred from 20 Million Baht fair price in compliance with the accounting standard which is required to include such fair price into the computation of the adjusted net profit of the Fund and caused a decrease of the dividend payable by the Fund to the Unitholders. In this case, the Management Company might pay the excess liquidity to the Unitholders by decrease of the registered capital in lieu of dividend payment; As usual, the Management Company considered the dividend payment to the Unitholders at least twice per year. In the case of unrealized net loss incurred by the appraisal of fair price, it resulted in an excess liquidity; the Management Company then consider to decrease the registered capital and pay such excess liquidity to the Unitholders at the end of the upcoming operation period, however; no excess liquidity was forthwith paid to the Unitholders upon loss incurred during the current operation period. For the future operating result, if temporary renewal was granted at the rental rate not less than the current rate; it was expected that no unrealized net loss would be incurred from the additional fair price appraisal, and that the dividend would be declared to be payable, while the registered capital would be decreased to pay excess liquidity to the Unitholders.

Miss Siriwan Kraisurapong, a Unitholder, stated that to purchase or lease the Fund's asset, all Unitholders and interested persons encountered the utilization problems and limitation, so the Management Company should modify its strategy for active procurement of new purchasers or lessees by contacting the entity having potential to purchase and lease the asset, for instance; Bangkok Bank, to bid to purchase or lease the asset in lieu of publication of bidding process and lease in newspapers. In addition, the Fund might amend its objective from to lease commercial areas for distribution of goods to be more attractive ones. She then asked the Management Company pertaining to the possibility for doing so.

The Chairman responded to the inquiry that currently, the Fund utilized its asset by leasing to entrepreneurs, then, entrepreneurs will allocate such asset to the minor entrepreneurs. If the Fund intends to stipulate its objective in utilization of the asset, the Fund is required to be in charge of administering and leasing asset to the minor entrepreneurs, in such case, the Fund has to bear all expenses by itself; and the income of the Fund relied on the number of the minor entrepreneurs taking on leases of the Fund's asset, which may be either higher or lower than the rental fee currently received by the Fund, as the announcement of SEC had prescribed that the Fund was required merely to seek for profits from properties, in the category of hotel, by leasing to hotel business entrepreneurs.

Miss. Ngamnit Thanapantharak, a Unitholder, whether the fair prices of the Fund's asset, either leasehold or freehold, had been appraised or not, and the appraised price of such asset. She expressed her opinion that the Management Company should be able to forthwith decrease the registered capital without any necessity to do so together with the dividend payment in the next 6 months.



The Chairman answered that the Fund had appraised its asset annually; for the latest appraisal, the Fund's asset cost approximately 1,021 Million Baht total value which decrease approximately 20 Million Baht from the previous year, divided into approximately 447 Million Baht of leasehold with 24 years 11 months lease term, and approximately 574 Million Baht of freehold. He then answered to the question of Mr. Somkiat Saleepattana, a Unitholder, that the loss in accounting of the Fund incurred because of the asset appraisal, not from operating result, accordingly, the Fund remained to have its cash balance.

Mr. Suttipong Pipattanatikanan, a Unitholder, stated that the situation of the Fund was not be able to be compared to the case of another fund investing in properties in Samui Island, because; such fund declared and paid dividends every year, meanwhile; the Fund had paid no dividend for long time; the Management Company should discuss with the major unitholders pertaining to the future management of the Fund's asset, nevertheless; if the major unitholders have no good governance, it might be useless to negotiate and discuss, the Management Company should recruit new lessees. He believed that with good management, the Fund's asset might gain profit, due to its great location.

Mr. Supot Thitiwichianlert, a Unitholder and proxy, stated that in the case where the Fund suffers accounting loss, the Management Company should provide more clarity to proceed with capital decrease and dividend payment to Unitholders, in addition; for the necessity to utilize properties of any third party, the Management Company should negotiate to purchase such properties from their owners so that the Fund would be enabled to sell or otherwise utilize its asset. He then asked the Management Company whether the Management Company had undertaken so and the price to be sold desired by the owners.

The Chairman answered that the appraised price in the part of hotel cost approximately 574 Million Baht, while the appraised price of the land on which the hotel was located, cost approximately 220 Million Baht.

Mr. Sittichok Taebanpakul, a Unitholder, stated that the Meeting should resolve to approve the sale of the asset in Agenda 6.1 and the Fund should be required to sell the asset to the major unitholders, because to sell to third party seemed to be impossible, the Management Company should continue its negotiation with the major unitholders. In this regard, he deemed that the Fund should not grant temporary renewal for exceeding 3 – 6 months lease term, even though; the Fund would earn no income; as no renewal would facilitate the Management Company to negotiate for selling the asset to the



major unitholders. He also asked the reason SEC exhibited a NP (Notice Pending) sign upon the investment units of the Fund and the reason the Management Company failed to rectify and remove such sign.

The Chairman answered that the reason that SEC exhibited a NP (Notice Pending) sign upon the investment units of the Fund was because the appraiser cannot enter the premises to appraise the asset, however; at present, the Fund was enabled to enter the premises to appraise the asset, the Management Company would further liaise with SEC to remove such sign accordingly.

Mr. Thiti Kumnerddee, Legal Advisor, explained the consideration to resolve in Agenda 6 that the Management Company would propose to the Meeting to consider approving the course of actions for management of the Fund's asset according to Agenda 6.1 - 6.3 which would be asked to cast votes in each agenda respectively. If the Meeting resolves to disapprove Agenda 6.1 Agenda, then Agenda 6.2 - 6.3 would be considered respectively. If the Meeting approves the course of asset management in either Agenda; the other Agenda will not be further considered.

The Chairman explained that in the next step, the Management Company would propose to the Meeting to consider whether to approve the course of actions for asset management of the Fund in Agenda 6.1-6.3 respectively. In Agenda 6.1, the Management Company would propose to the Meeting to consider whether to approve the Management Company to open the bid to sell the asset and propose the bid result to be considered and approved by the next Unitholders' Meeting; and whether to approve the extension of the term of temporary lease agreement for 1 year during the process of the bid to sell the asset provided that the terms and conditions of such extension shall not be less beneficial than those of the existing temporary lease agreement.

If the Meeting disapproves the course of actions for the asset management as proposed for consideration in Agenda 6.1, then Agenda 6.2 would be proposed for consideration. In Agenda 6.2 the Management Company would propose to the Meeting to consider whether to approve the extension of the term of temporary lease agreement with the existing lessees for 3 years with the details and conditions of lease not less beneficial than those of existing temporary lease agreement and authorizing the Management Company to open a bid for recruiting the new lessee in the last year of the lease term.

If the Meeting disapproves the course of actions for asset management as proposed for consideration in Agenda 6.2, then the Management Company will forthwith recruit new lessees in compliance to the course of actions previously approved by the Meeting, and Agenda 6.3 would be proposed for consideration. In Agenda 6.3 the Management Company would propose to the Meeting to



consider whether to approve the extension of the temporary lease agreement with existing lessee for 1 year while recruiting new lessee.

In this regard, as the process of the opening of the bid to sell the asset takes exceeding 6 months period of time, the Management Company therefore would not propose to the Meeting to consider whether to approve the extension of the temporary lease agreement with existing lessee for merely 3 – 6 months. In addition, as several Unitholders opined that the Management Company should negotiate with the original owner to repurchase the Fund's asset, the Management Company therefore also willingly accepted the Unitholders' opinions for consideration of the proper proceeding, regardless of the Meeting's resolution of the course of the Fund's asset management resolved.

# Agenda 6.1 To consider opening the bid to sell the asset and extending the temporary lease agreement with the existing lessee for 1 year

The Chairman proposed to the Meeting to consider whether to approve the Management Company to open the bid to sell the asset and propose the bid result to be considered and approved by the next Unitholders' Meeting; and whether to approve the extension of the term of temporary lease agreement for 1 year during the process of the bid to sell the asset with the details and conditions of lease not less beneficial than those of existing temporary lease agreement

Mr. Thiti Kumnerddee, Legal Advisor, explained voting procedure in this agenda to the Meeting that, to approve the matter in this agenda, a majority vote of the total votes of the Unitholders who attended the Meeting and had their right to vote was required. In this agenda, Mr. Nattawat Sanguansak who is the unitholder with conflict of interest because he was the shareholder of Silomall Co., Ltd. and Trinity at Silom Co., Ltd., who were the contractual party of temporary lease agreement with the Fund. The Management Company was informed by Mrs. Weena Cherdboonchart that Mrs. Weena Cherdboonchart has transferred all of her shares and resigned from director position of Trinity at Silom Co., Ltd., Trinity Asset Co., Ltd. and Silomall Co., Ltd., who are the parties to the temporary lease agreement with the Fund. The Management Company has reviewed relevant documents and information and found that Mrs. Weena Cherdboonchart has transferred and resigned from director position of such companies, thus, she is not considered as a unitholder with conflict of interest who does not have the right to cast vote in this Agenda.

Resolution The Meeting disapproved (i) authorizing the Management Company to open a bid for sale of asset and propose the bid result to be considered and approved by the Unitholders'



Meeting again; and (ii) the extension of the term of temporary lease agreement for 1 year during the process of the bid to sell the asset as the affirmative votes are not more than half of the total votes of unitholders who attend the Meeting and having the right to cast their votes, with the number of votes as follows:

Approve	17,093,904	units	or	equivalent to	19.4902	percent*
Disapprove	69,301,852	units	or	equivalent to	79.0167	percent*
Abstain	1,309,549	units	or	equivalent to	1.4931	percent*
Void Ballots	0	units	or	equivalent to	0	percent*

<sup>\*</sup>Percentage of total number units of the unitholders attending the Meeting and having the right to cast their votes. The unitholder with conflict of interest who does not have the right to cast vote is Mr. Nattawat Sanguansak holding 20,000 units.

In this agenda, there were additional unitholders attending the Meeting in a total number of 22 persons, holding altogether 2,037,704 units. The total investment units of the unitholders who attend the Meeting and have the right to vote are 87,705,305 units (excluding 20,000 units of Mr. Nattawat Sanguansak who is the unitholder with conflict of interest who does not have the right to cast vote).

#### Agenda 6.2 To consider extension the temporary lease agreement with existing lessee for 3 years

The Chairman explained to the Meeting that, as the Meeting resolved to disapprove the Management Company to open the bid invitation for selling the asset in Agenda 6.1, therefore, the Chairman asked the Meeting to consider extension the temporary lease agreement with existing lessee for 3 years with the details and conditions of the lease not be less beneficial than those of existing temporary lease agreement. In this connection, the Management Company was authorized to open a bid for recruiting the new lessee in the last year of the lease term. If the existing lessees refuse to extend the term of temporary lease agreement according to the details and conditions approved by the Meeting or the term of the agreement is not extended prior to the expiration of the term of existing temporary lease agreement, the Management Company will make the lessee return the asset to the Fund in condition of vacancy without any possession where the lessee has the duty to remove and cause sub-lessees, guests of the hotel and service apartment including their attendants leave the Fund's asset and deliver the area back to the Fund on 1 May 2019.

The Chairman responded to the inquiry of Mr. Sunthorn Raksantiwong, a Unitholder that if the Meeting disapproved the course of action in Agenda 6.1-6.3, the Management Company will open a bid for recruiting the new lessee again in accordance with the Unitholders' Meeting No. 1/2561, which has ever



approved, as soon as possible. The Management Company will make the lessee return the asset to the Fund in condition of vacancy without any possession where the lessee has the duty to remove and cause sublessees, guests of the hotel and service apartment including their attendants leave the Fund's asset and deliver the area back to the Fund on 1 May 2019. In the case, the Management Company will accelerate to open a bid for recruiting the new lessee of the asset and responded to the inquiry of Mr. Suthipong Pipattikanun, a Unitholder, that in the Agenda 6.2, there were the Unitholders attending the Meeting in person and by proxy, which is equivalent to 59.9 percent of the Fund's total investment unit sold.

Mr. Thiti Kumnerddee, Legal Advisor, explained voting procedure in this agenda to the Meeting that, to approve the matter in this agenda, a majority vote of the total votes of the Unitholders who attended the Meeting and had their right to vote was required. In this agenda, Mr. Nattawat Sanguansak who is the unitholder with conflict of interest because he was the shareholder of Silomall Co., Ltd. and Trinity at Silom Co., Ltd., who were the contractual party of temporary lease agreement with the Fund.

Resolution The Meeting approved (i) the extension of the term of temporary lease agreement with the existing lessees for 3 years with the details and conditions of lease not less beneficial than those of existing temporary lease agreement and authorizing the Management Company to negotiate with the lessee and to enter into the relevant agreements; and (ii) authorizing the Management Company to open a bid for recruiting the new lessee in the last year of the lease term. The resolution was passed with the number of votes as follows:

Approve	78,395,797	units	or	equivalent to	89.3855	percent*
Disapprove	8,997,535	units	or	equivalent to	10.2588	percent*
Abstain	200,100	units	or	equivalent to	0.2282	percent*
Void Ballots	111,873	units	or	equivalent to	0.1276	percent*

<sup>\*</sup>Percentage of total number units of the unitholders attending the Meeting and having the right to cast their votes. The unitholder with conflict of interest who does not have the right to cast vote is Mr. Nattawat Sanguansak holding 20,000 units.

If the existing lessees refuse to extend the term of temporary lease agreement according to the details and conditions approved by the Meeting or the term of the agreement is not extended prior to the expiration of the term of existing temporary lease agreement, the Management Company will make the lessee return the asset to the Fund in condition of vacancy without any possession where the lessee has the duty to remove and cause sub-lessees, guests of the hotel and service apartment including their attendants leave the Fund's asset and deliver the area back to the Fund on 1 May 2019.



# Agenda 6.3 To consider extending the temporary lease agreement with existing lessee for 1 year while seeking for new lessee

As the Meeting approved the extension of lease agreement for 3 years in Agenda 6.2, this Agenda is not considered.

#### Agenda 7 Other matters

- None -

The Chairman asked that whether there were any Unitholders to have any further questions or not.

Mr. Sittichok Taebanpakul, a Unitholder, proposed the Management Company to consider registered capital decreases of the Fund for the capital recovery to the Unitholders in place of dividend declaration due to the less burden.

Miss Supattra Gaowiriya, a Unitholder, asked that as stated that the major Unitholders had sold shares of the companies who are the parties to the temporary lease agreement, therefore, it was deemed as the Unitholders having conflict of interest, who does not have the right of voting to consider the course of actions for the asset management of the Fund. The Management Company has reviewed the relation of persons whether they were transferees of the shares or not since in the past, there was the case of the major Unitholders transferring their investment units to third party. But when the Securities and Exchange Commission inspected, there was transferring the investment units back to the major Unitholders and did not have the right of voting of the dispute settlement approval with the asset's lessee.

Mr. Thiti Kumnerddee, Legal Advisor, responded that the Management Company has reviewed the legal interest of the major Unitholders in determining the course of actions for the asset management of the Fund and found that there was the share transfer of the companies who are all parties to the temporary lease agreement and the Fund. Accordingly, there was no doubtful ground that the transferees were representatives of the major Unitholders, therefore, it cannot deem the major Unitholders were those who have the conflict of interest of consideration for the determination of course of action for the asset management of the Fund more than the interest as the Fund's Unitholders.



If the companies who are the parties to the temporary lease agreement with the Fund are the company limited, therefore, it wasn't the transfer of shares in The Stock Exchange of Thailand.

None of the Unitholders had further inquiry and there were no other matters to be considered. The Chairman then declared the Meeting closed at 12:05 p.m. approximately.

(Mr. Suttipan Kreemaha)

Chairman of the Meeting

## TRINITY FREEHOLD AND LEASEHOLD PROPERTY FUND

**FINANCIAL STATEMENTS** 

**31 DECEMBER 2021** 



#### **Independent Auditor's Report**

To the unitholders of Trinity Freehold and Leasehold Property Fund

#### My opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of Trinity Freehold and Leasehold Property Fund (the Fund) as at 31 December 2021, and its financial performance and its cash flows for the year then ended in accordance with the accounting guideline for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission.

#### What I have audited

The Fund's financial statements comprise:

- the statement of financial position as at 31 December 2021;
- the statement of details of investments as at 31 December 2021;
- the statement of comprehensive income for the year then ended;
- the statement of changes in net assets for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

#### **Basis for opinion**

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of my report. I am independent of the Fund in accordance with the Code of Ethics for Professional Accountants issued by the Federation of Accounting Professions that are relevant to my audit of the financial statements and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### Key audit matters

Key audit matters are those matters that, in my professional judgement, were of most significance in my audit of the financial statements of the current period. I determine one key audit matter: valuation of investment in properties. The matter was addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on the matter.



#### Key audit matter

#### **Audit procedures**

#### Valuation of investment in properties

Refer to Note 4.1 to the financial statements for 'Accounting policy on investments in properties', Note 6 'Critical accounting estimates and judgements' and Note 7 'Investments in properties at fair value'.

As at 31 December 2021, investments in properties were presented at the fair value of Baht 836 million, contributing to 98.23% of the Fund's total assets. The Fund Manager assessed the fair value of investments in properties using an income approach method by independent appraisers, according to the accounting policy stated in Note 4.1.

I focused on this area because the valuation of investments in properties made by Fund Manager involved significant judgement and assumptions. The Fund Manager applied estimated future net cash flows which involved significant assumptions, such as growth rate, occupancy rate, capitalised rate, estimated future income and expense, and discounted rate.

I discussed with the Fund Manager and independent appraisers to understand the basis used to measure the investments in properties' valuation.

I assessed the independent appraisers' competence, capabilities and objectivity and verified their qualifications.

I assessed the valuation method applied and checked validity of data used in the estimation of the expected future cash flows received from the properties:

- Evaluated the appropriateness of the future cash flow estimates from independent appraisers by reviewing the data inputs with these supporting documentations:
  - the estimated future net cash flows received from these investment properties by agreeing with the estimated revenue, expenses and net income.
  - the growth rate of revenue by comparing with the historical information and supported documents which includes recent renewals rate on lease contracts.
  - the occupancy rate by comparing with the historical average occupancy rate.
  - the discount rate by considering the basis of the discounted rate and benchmarking it against the rate used by companies within the same industries.
- Recomputed the calculation of the investments in properties' valuation based on the expected future cash flows received from these investment properties and the discounted rate which reflected current market assessments and checked the accuracy of the accounting transactions.
- Tested the sensitivity analysis and the possible impact if there are changes in key assumptions.

Based on the work performed above, I found that the key factors in applying accounting estimates and judgements used by the Fund Manager related to the valuation of investments in properties were in the acceptable range of reasonable estimates.



#### **Emphasis of matter**

I draw attention to note 2 of the financial statements, which describes the significant events during the current year in relation to the impact from COVID-19 pandemic which result in reduction in the Fund's rental income. My opinion is not modified in respect to this matter.

#### Other information

The Fund Manager is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated.

When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to the Fund Manager.

#### Responsibilities of the Fund Manager for the financial statements

The Fund Manager is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting guideline for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission, Thailand, and for such internal control as the Fund Manager determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Fund Manager is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Fund Manager either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with TSAs, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Fund Manager.
- Conclude on the appropriateness of the Fund Manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the Fund Manager regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide the Fund Manager with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with the Fund Manager, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

PricewaterhouseCoopers ABAS Ltd.

**Wanvimol Preechawat** 

Certified Public Accountant (Thailand) No. 9548 Bangkok

11 February 2022

	Notes	2021 Baht	2020 Baht
Assets			
Investment in properties at fair value	7,15	836,000,000	843,000,000
Cash and cash equivalents	8	14,052,149	16,038,931
Rental receivable from a related party, net	9	-	13,389,892
Prepaid expenses		840,878	1,698,312
Other assets	-	148,935	124,145
Total assets	-	851,041,962	874,251,280
Liabilities			
Accrued expenses		1,349,842	854,077
Other liabilities	-	137,293	44,232
Total liabilities	-	1,487,135	898,309
Net assets	=	849,554,827	873,352,971
Net assets: Capital received from unitholders			
(71,000,000 units, Baht 9.84 each)		698,640,000	698,640,000
(75,434,000 units, Baht 9.14 each)		689,466,760	689,466,760
Deficits	10 _	(538,551,933)	(514,753,789)
Net assets	=	849,554,827	873,352,971
Net assets per unit (Baht)  Number of units outstanding at the end		5.8016	5.9641
of the year (units)		146,434,000	146,434,000

The notes to financial statements from pages 10 to 18 are an integral part of these financial statements.

		31 December 2021		31 December 2020			
				Percentage			Percentage
		Cost	Fair value	of investment	Cost	Fair value	of investment
Type of investment	Total area	Baht	Baht	%	Baht	Baht	%
Investment in properties (Note 7)							
Land included building							
1) land	2 ngan 94.60 sqw.						
2) building with public utility systems, furnitures, fixtures,							
and equipments of Glow Trinity Silom Building	5,930.00 sqm.						
3) commercial unit 2 units with public utility systems,							
furnitures, fixtures, and equipments							
of Trinity Mall 1 at Trinity Complex	675.89 sqm.	690,386,085	459,000,000	54.90	690,386,085	464,000,000	55.04
Land included building and commercial area							
1) land	2 ngan 1.00 sqw.						
2) building with public utility systems, furnitures, fixtures,							
and equipments of Tritip 2 Building	5,286.81 sqm.						
3) leasehold right of 5 condominium units							
with public utility systems, furnitures, fixtures							
and equipments of Trinity Mall 3 at Trinity Complex	979.86 sqm.	693,992,800	377,000,000	45.10	693,992,800	379,000,000	44.96
Total investment in properties		1,384,378,885	836,000,000	100.00	1,384,378,885	843,000,000	100.00

The notes to financial statements from pages 10 to 18 are an integral part of these financial statements.

	Notes	2021 Baht	2020 Baht
Income			
Rental income Interest income Other income	12	13,276,923 7,244 -	24,538,462 15,935 8,055
Total income	-	13,284,167	24,562,452
Expenses			
Management fee Trustee fee Registrar fee Professional fee Legal fee Central service expense Expected credit loss Loss from debt reduction Other expenses  Total expenses  Net investment profit (loss)	11, 12 11 11 12 9	1,883,161 181,948 462,184 817,800 360,903 480,000 - 24,266,815 1,629,500 30,082,311 (16,798,144)	2,213,229 213,838 463,999 962,000 430,877 480,000 1,348,569 - 1,687,466 7,799,978
Net loss from investments			
Net loss from change of fair value of investments	7 -	(7,000,000)	(183,000,000)
Total net loss from investments	-	(7,000,000)	(183,000,000)
Decrease in net assets from operations	=	(23,798,144)	(166,237,526)

The notes to financial statements from pages 10 to 18 are an integral part of these financial statements.

## Trinity Freehold and Leasehold Property Fund Statement of Changes in Net Assets For the year ended 31 December 2021

	Notes	2021 Baht	2020 Baht
Net increase (decrease) in net assets from			
operations during the year			
Net investment profit (loss)		(16,798,144)	16,762,474
Net loss from investments	7	(7,000,000)	(183,000,000)
Decrease in net assets from			
operations during the year		(23,798,144)	(166,237,526)
Distribution to unitholders	13	<u> </u>	(15,798,132)
Decrease in net assets during the year		(23,798,144)	(182,035,658)
Net assets at the beginning of the year		873,352,971	1,055,388,629
Net assets at the end of the year		849,554,827	873,352,971
Change of number of unitholder (units)			
Units outstanding at the beginning of the year		146,434,000	146,434,000
Units outstanding at the end of the year		146,434,000	146,434,000

	Notes	2021 Baht	2020 Baht
Cash flows from operating activities			
Decrease in net assets from operations		(23,798,144)	(166,237,526)
Adjustments to reconcile net increase (decrease) in			
net assets from operations to net cash provided by			
operating activities:			
Loss from debt reduction		24,266,815	-
Expected credit loss	9	-	1,348,569
Interest income		(7,244)	(15,935)
Cash received from interest income		7,884	31,475
Net unrealised loss from investments	7	7,000,000	183,000,000
Decrease (increase) in rental receivable from a related party	/	(10,876,923)	(14,738,461)
Decrease in prepaid expense		857,434	851,640
(Increase) in other assets		(25,430)	(103,123)
Increase in accrued expenses		495,765	179,840
Increase (decrease) in other liabilities		93,061	(25,921)
Net cash generated from (used in) operating activities		(1,986,782)	4,290,558
Cash flows from financing activities			
Distribution to unitholders	13	-	(15,798,132)
Net cash used in financing activities		<u>-</u>	(15,798,132)
Net decrease in cash and cash equivalents		(1,986,782)	(11,507,574)
Cash and cash equivalents at the beginning of the year	•	16,038,931	27,546,505
Cash and cash equivalents at the end of the year	:	14,052,149	16,038,931

#### 1 General information

Trinity Freehold and Leasehold Property Fund ("the Fund") is close-end property fund, set up for specific purpose with no project life stipulated. The Fund was established and registered as a fund on 23 February 2011 with registered capital of Baht 1,388,106,760 (71,000,000 units of Baht 9.84 par value registered and 75,434,000 units of Baht 9.14 par value registered). Principal Asset Management Company Limited is the Fund's Management Company ("the Management Company") and TMBThanachart Bank Public Company Limited has been appointed as the Fund's Trustee.

The purpose of the Fund is to raise funds from investors to invest in properties which consist of land including building, commercial areas, commercial building, leasehold right, public utilities systems, furniture, fixtures and equipment for hotel and department store business.

The Fund has dividend payment policy in accordance with the rules and procedures specified in the prospectus.

#### 2 Significant events during the current year

The outbreak of Coronavirus Disease 2019 ("COVID-19 pandemic") in early 2020 has adverse effects on the operating results for the year ended 31 December 2021.

In August 2021, the Fund granted a payment term and a rent waiver to tenants for the period beginning 1 May 2021 and ending 30 April 2022. This waiver is treated as a lease contract modification, which will result in a reduction in the Fund's rental of approximately Baht 1.55 million per month totaling impact to the year ended 31 December 2021 is presented as loss from debt reduction for the amount of Baht 24.27 million. In addition, the adverse effects from COVID-19 outbreak may lead to early termination, breach or renewal of certain existing lease contracts as well as affect new contract signing, and rental income in the coming periods. The Fund's management is now paying close attention to the development of the COVID-19 situation and its impact on the leasing market, performing relevant assessments and taking proactive measures for remediation.

#### 3 Basis of preparation

The financial statements have been prepared in accordance with the accounting guideline for the Property Fund, Real Estate Investment Trust, Infrastructure Fund and Infrastructure Trust established by the Association of Investment Management Companies and endorsed by the Securities and Exchange Commission (accounting guidelines). For the areas not covered by the accounting guidelines, the Fund applies the requirements in accordance with Thai Financial Reporting Standards issued by the Federation of Accounting Professions which effective on financial reporting period of the financial statements.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with Thai generally accepted accounting principles requires management to use certain critical accounting estimates and to exercise its judgement in applying the Fund's accounting policies. The areas involving a higher degree of judgement or complexity, or areas that are more likely to be materially adjusted due to changes in estimates and assumptions are disclosed in Note 6.

An English language version of the financial statements has been prepared from the statutory financial statements that are in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language statutory financial statements shall prevail.

#### 4 Significant accounting policies

#### 4.1 Investment in properties

Investment in properties consist of land, document warehouses, public utilities and equipment for document warehouse business which held to earn rentals or for capital appreciation and not used in the ordinary business of the fund.

Investment in properties are initially measured at cost, including transaction costs and borrowing cost.

Investment in properties are subsequently measured at fair value, with change in fair value under fair value model being reconised in profit or loss.

The fund should be recognised expense after initially measured as assets when it is probable that the future economic benefits associated with the asset will flow to the fund.

The Management Company measured their fair value as at first balance sheet date at the acquisition cost of the properties. At the subsequent balance sheet dates, they are presented at fair value which is based on appraisal value by independent valuers approved by the Securities and Exchange Commission. The Management Company will conduct appraisal of properties every two years from the date of the appraisal for purchase or lease of the properties and will conduct a review of appraisal every year after the date of the latest appraisal. The Management Company will not appoint any appraiser to appraise the property or leased property for more than 2 consecutive times.

#### 4.2 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call, short-term highly liquid investments with maturities of three months or less from the date of acquisition which are not used as collaterals.

#### 4.3 Leases

Rental income under operating leases (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

#### 4.4 Rental receivable

Rental receivable is amount due from customers for services performed in the ordinary course of business. It is generally due for settlement within 30 days and therefore is classified as current.

Rental receivable is recognised initially at the amount of consideration that is unconditional unless it contains significant financing components, it is recognised at fair value. The Fund holds the rental receivable with the objective to collect the contractual cash flows and therefore measures it subsequently at amortised cost.

#### 4 Significant accounting policies (Cont'd)

#### **4.4 Rental receivable** (Cont'd)

Impairment of rental receivable

From 1 January 2020, the Fund applies the TFRS 9 simplified approach in measuring the impairment of rental receivable, which applies lifetime expected credit loss, from initial recognition, for rental receivable.

The Fund assesses expected credit loss by taking into consideration forward-looking information and past experiences. The expected credit loss is a probability-weighted estimate of credit losses (probability-weighted present value of estimated cash shortfall). The cash shortfall is the difference between all contractual cash flows that are due to the Fund and all cash flows expected to receive, discounted at the original effective interest rate.

When measuring expected credit losses, the Fund reflects the following:

- probability-weighted estimated uncollectible amounts
- time value of money; and
- supportable and reasonable information as of the reporting date about past experience, current conditions and forecasts of future situations.

Impairment (and reversal of impairment) losses are recognised in profit or loss as a separate line item.

#### 4.5 Revenues and expenses recognition

Rental income under operating leases is recognised in the statement of comprehensive income on the straight-line basis over the lease term.

Interest income is recognised on an accrual basis based on the effective interest rate.

Other income are recognised on an accrual basis in accordance with the substance of the relevant transactions.

Expenses are recognised on an accrual basis.

#### 4.6 Income taxes

The Fund is exempted from Thailand corporate income tax. No provision for corporate income tax has been made in the accompanying financial statements.

#### 4.7 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as board of directors that makes strategic decisions.

#### 5 Financial risk management

#### Financial risk factors

The Fund exposes to a variety of financial risk: interest rate risk, credit risk, liquidity risk and foreign exchange risk. The Fund's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Fund's financial performance.

#### 5.1 Interest rate risk

The Fund has interest rate risk from borrowings and debentures at fixed and floating interest rates.

#### 5.2 Credit risk

Credit risk is the risk that counterparties might not discharge their obligation causing the Fund to incur a financial loss. Credit risk arises from risk in the collectability of lease rental from counterparties. The Fund have a concentration of credit risk with respect to an account receivable as it has only one customer. The carrying amount of financial assets as recorded in statement of financial position represents the Fund's maximum exposure to credit risk.

#### 5.3 Liquidity risk

The Fund manages sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities.

#### 5.4 Foreign exchange risk

The Fund has no assets or liabilities in foreign currency, has no risk in foreign exchange risk.

#### 6 Critical accounting estimates, assumptions and judgements

Estimated and judgements are continually evaluated and are based on historical experience and other factor, including expectations of future events that are believed to be reasonable under the circumstances.

Fair value of investment in properties

The fair value of investment in properties that are not traded in an active market is determined by using discounted expected future cash flows received from investment in properties by the appropriate discount rate which reflect related risks. The Fund engages independent appraiser to assess the fair value of properties.

#### Impairment of financial assets

The loss allowances for financial assets are based on assumptions about default risk and expected loss rates. The Fund uses judgement in making these assumptions and selecting the inputs used in the impairment calculation, based on the Fund's past history and existing market conditions, as well as forward-looking estimates at the end of each reporting period.

#### 7 Investment in properties at fair value

Movement of investment in properties at fair value for the year ended 31 December 2021 and 2020 are as follows:

	2021 Baht	2020 Baht
Investment in properties at the beginning of the year Net (loss) profit from change of fair value	843,000,000	1,026,000,000
of investment during the year	(7,000,000)	(183,000,000)
Investment in properties at the end of the year	836,000,000	843,000,000

Amounts recognised in profit and loss that are related to investment property are as follows:

	2021 Baht	2020 Baht
Rental income	13,276,923	24,538,462
Direct operating expense arising from investment property - Valuation expense - Insurance expense	203,300 332,934	208,820 333,168

On 24 February 2011, the Fund invested in properties as followings:

- 1. Land included building
  - 1.1) land total area of 2 ngan 94.60 sqw.,
  - 1.2) building total area of 5,930.00 sqm. with public utility systems, furnitures, fixtures, and quipments of Glow Trinity Silom Building are located at 150 Soi Naradhiwas Rajanagarindra 3, Naradhiwas Rajanagarindra Road, Silom Sub-district, Bangrak District, Bangkok.
- 2. Commercial unit 2 units total area of 675.89 sqm. with public utility systems, furnitures, fixtures, and equipments of Trinity Mall 1 at Trinity Complex are located at 425/128 underground floor and 425/129 1st floor, Trinity Complex Building, Soi Naradhiwas Rajanagarindra 3, Naradhiwas Rajanagarindra Road, Silom Sub-district, Bangrak District, Bangkok.

On 29 August 2013, the Fund first additional invested in properties as followings:

- 1. Land included building and commercial area
  - 1.1) land total area of 2 ngan 1.00 sqw.,
  - building total area of 5,286.81 sqm. with public utility systems, furnitures, fixtures, and equipments of Tritip 2 Building are located at 22-24 Soi Pipat, Naradhiwas Rajanagarindra Road, Silom Sub-district, Bangrak District, Bangkok.
- 2. Leasehold right of 5 condominium units total area of 979.86 sqm. with public utility systems, furnitures, fixtures and equipments of Trinity Mall 3 at Trinity Complex are located at 425, 425/1-4 1st floor Trinity Complex Building, Soi Naradhiwas Rajanagarindra Road, Silom Sub-district, Bangrak District, Bangkok.

The Fund hired an independent appraiser, Real Estate Appraisal Co., Ltd., to appraise its investment in properties by using the Income Approach derived from cumulative of present value of net income based on the period of 10 years and its present value of such assets at the end of year 10<sup>th</sup>, report dated 3 December 2021. The valuation technique used significant unobservable inputs such that the Fund classified the fair value measurement as Level 3 of fair value hierarchy according to TFRS 13 Fair value measurement.

#### 7 Investment in properties at fair value (Cont'd)

The Fund has an operating lease agreement in respect of the lease of Real Estate. The term of the agreement is initially 3 years starting from 1 May 2019 onward. As at 31 December 2021, future minimum rental income to be generated under this operating lease is as follows:

	In Million Baht
Due within 1 year	0.80

#### Valuation processes

The Management Company arranges the valuation of investment in properties by independent professionally qualified valuer ("independent valuer") who hold a recognised relevant professional qualification and has recent experience in the segment of the investment properties valued. The independent valuer reports directly to the Management Company. For financial reporting purpose, the Management Company reviews the valuation performed by the independent valuer. Review of valuation process and result is held between the Management Company and the Trustee which will evaluate in each accounting period, in line with the Fund's reporting dates.

The main information that the appraiser used for fair value assessment Level 3 such as discount rate was determined from business type, the location of project, ability to generated cash flow, competitive market and risk-free return rate. The appraiser applied 10% of discounted cash flow for valued asset based on yield rate of government bond plus market risk, operational risk, and liquidity risk.

Changes in fair value are analysed at each reporting date by the Management Company and the Trustee. As part of this review, the authorised manager of the Management Company presents valuation assumption of the independent valuer to explain the reasons for changes in fair value.

There were no changes to the valuation techniques during the year.

#### Sensitivity analysis for each significant assumptions

	Impact on fair value Increase / (decrease) 2021 Million Baht
Discount rate	
Discount rate, decrease of 0.50 percent	26.25
Discount rate, increase of 0.50 percent	(26.45)
Capitalisation rate	
Capitalisation rate, decrease of 0.50 percent	25.35
Capitalisation rate, increase of 0.50 percent	(23.67)
Rental growth rate	
Rental growth rate, decrease of 0.50 percent	(6.35)
Rental growth rate, increase of 0.50 percent	4.98

#### 8 Cash and cash equivalents

	Principal		Interest rate per annum	
	2021 Baht	2020 Baht	2021 Baht	2020 %
Deposits in bank current account - TMBThanachart Bank Public Company Limited	14,052,149	16,038,931	0.05	0.05
Total cash and cash equivalents	14,052,149	16,038,931		

#### 9 Rental receivable from a related party, net

	2021 Baht	2020 Baht
Rental receivable from a related party <u>Less</u> Allowance for expected credit loss	- -	14,738,461 (1,348,569)
Rental receivable from related party, net		13,389,892

#### 10 Deficits

Movements in deficits for the year ended 31 December 2021 and 2020 are as follows:

	2021 Baht	2020 Baht
Beginning balance for the year  Add Net investment profit (loss) during the year  Less Loss from change of fair value	(514,753,789) (16,798,144)	(332,718,131) 16,762,474
of investments during the year Distribution to unitholders (Note 13)	(7,000,000)	(183,000,000) (15,798,132)
Ending balance for the year	(538,551,933)	(514,753,789)

#### 11 Expenses

The management fee, trustee fee, and registrar fee are calculated as follows:

#### Management fee

The Management Company is entitled to receive a monthly management fee from the Fund at a rate not exceeding 0.40% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee.

#### Trustee fee

The Trustee is entitled to receive a monthly remuneration at a rate not exceeding 0.50% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee. The foregoing does not include other expenses as actually incurred such as the expenses for the inspection of the Fund's assets.

#### Registrar fee

The Registrar fee shall be at a rate not exceeding 0.50% per annum (exclusive of value added tax, specific business tax or any other similar tax) of the net assets value of the Fund as calculated by the Management Company and verified by the Trustee.

#### 12 Related party transactions

Enterprises and individuals that, directly or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Fund, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Fund. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Fund that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Fund and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Types of relationship of related companies are as follows:

Name of companies	Type of relationship
Principal Asset Management Co., Ltd. Silomall Co., Ltd.	The Fund's Management Company The lessee of land, building, public utilities and equipment
Siloman Go., Etc.	and having relationship with the major unitholder
Trinity Complex Juristic Person	Having relationship with the major unitholder

The following significant transactions were carried out with related parties:

Significant income and expenses for the years ended 31 December 2021 and 2020 were as follows:

a)	Revenue	2021 Baht	2020 Baht	Pricing policy
	Silomall Co., Ltd.			
	Rental income (Note 2)	13,276,923	24,538,462	As specified in agreement
b)	Expenses			
		2021 Baht	2020 Baht	Pricing policy
	Principal Asset Management Co., Ltd.			
	Management fee	1,883,161	2,213,229	As specified in agreement
	Trinity Complex Juristic Person			A 'C'!
	Central service expense	480,000	480,000	As specified in agreement
Balaı	nces with related party as at 31 December 20	)21 and 2020 v	vere as follows	:
			202 <sup>-</sup> Bah	
	sipal Asset Management Co., Ltd.		<b>.</b>	
Aco	crued management fee		314,702	2 322,308

#### 13 Distribution to unitholders

The detail of distribution to unitholders for the year ended 31 December 2020 are as follows:

No.	The operation for the year	Payment date	Per unit Baht	Total Million Baht
1	1 July 2019 - 31 December 2019	27 March 2020	0.108	15.80
			_	15.80

#### 14 Segment information

The Fund operates in business which is the investment in properties and the business is only operated in Thailand. Income and expenses from this segment are the same amount with the statement of comprehensive income. Therefore, the presentation of segment information is not necessary.

#### 15 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The following table presents the financial assets that are measured and recognised at fair value.

	2021 Level 3 Baht	2020 Level 3 Baht
Investment in properties	836,000,000	843,000,000
Total	836,000,000	843,000,000

The Fund uses discounted cash flow analysis to determine fair value for the financial instruments.

During the year, there was no transfers within the fair value hierarchy.

#### 16 Approval of the financial statements

The financial statements was authorised for issue by authorised manager of the Management Company on 11 February 2021.

# How to register and authorize proxy for Unitholders' Meeting of Trinity Freehold and Leasehold Property Fund Wednesday April 27, 2022 at 9.30 AM at Surasak 1 Ballroom, 11<sup>th</sup> Floor Eastin Grand Hotel Sathorn Bangkok 33/1 South Sathorn Road, Yannawa Subdistrict, Sathorn District, Bangkok 10120

#### 1. Registration

- Unitholders or proxy can register and submit documents or evidences to be verified at the meeting from 8.00 AM of Wednesday April 27, 2022 onwards.

#### 2. Attending the meeting in person

#### As an individual

- Show the Unitholder's valid national or governmental ID card or ID cards issued by the government or passport.

#### As a juristic entity

- The juristic entity Unitholder must authorize the proxy to attend the meeting and vote in accordance with the Proxy form as attached.

#### 3. Authorization of proxy

- The Unitholder must authorize only one proxy to attend the meeting and vote in accordance with the Proxy form as attached.
- For convenience in registration, please submit the Proxy form and documents or evidences to the Company at least 1 day before the meeting and make sure to fill in all required information and affix appropriate signatures. Should there be any corrections of important information, the Unitholder must sign their name at every correction. The proxy must be affixed with the duty stamp of Baht 20. The Management Company has already arranged for a return envelope for the Unitholder.

#### Required documents for proxy authorization

- (1) If the grantor is an individual, the grantor shall submit the following documents:
  - The Proxy form signed by the grantor.

- Copy of the grantor's valid national or governmental ID card or ID cards issued by the government or passport (if the grantor is a foreigner) affixed with signature to certify the true copy by the grantor.
- Copy of the proxy's valid national or governmental ID card or ID cards issued by the government or passport (if the proxy is a foreigner) affixed with signature to certify the true copy by the proxy.
- The proxy must show valid national or governmental ID card or ID cards issued by the government or passport (if the proxy is a foreigner) to register.

#### (2) If the grantor is a juristic entity, the grantor shall submit the following documents:

- The Proxy form signed by the authorized representative(s) who act on behalf of the juristic entity according to the juristic entity certificate along with the seal (if applicable).
- Copy of the authorized representative's valid national or governmental ID card or ID cards issued by the government or passport (if the authorized representative(s) of a juristic person is a foreigner) affixed with signature(s) to certify the true copy by the authorized representative(s).
- In the case where the grantor is a juristic entity registered in Thailand, a copy of the juristic entity certificate issued within 3 months by the Department of Business Development, Ministry of Commerce, and affixed with signature(s) of the authorized representative(s) to certify the true copy together with the seal of a juristic entity be affixed (if any).
- In the case where the grantor is a juristic entity registered in foreign country, a copy of the juristic entity certificate specifying the authority of its representative(s), issued by a governmental unit of the country where a juristic entity is located, within 3 months and affixed with signature(s) of the authorized representative(s) to certify the true copy.
- In the case of foreign juristic entity, non-English documents must have an English translation attached when submitted and the authorized representative(s) who act on behalf of the juristic entity must sign and certify the correctness of the translation.
- Copy of the proxy's valid national or governmental ID card or ID cards issued by the government or passport (if the proxy is a foreigner) affixed with signature to certify the true copy by the proxy.
- The proxy must show valid national or governmental ID card or ID cards issued by the government or passport (if the proxy is a foreigner) to register.

สิ่งที่ส่งมาด้วย 5

แบบ ข Enclosure 5

### หนังสือมอบฉันทะ **PROXY**

				เขียนที่	
				Written at	
			วันที่	เดือน	W.A.
			Date	Month	Year
0 ข้าพเจ้า			อยู่บ้านเลข	ที่ ถนน	
I/We			 Residing at	Street	
ทำบล/แขวง	อำเภอ/เขต	จังหวัด		รหัสไปรษณี	في المراجعة
ambol/Khwaeng	Amphur/Khet	Province		Postal Code	
-	oting rights in total of vote	Property Fund (TNPF)	holding a total a	•	หน่ว units
Hereby appoint		years , res	siding at	Street	
กำบล/แขวง	อำเภอ/เขต	จังหว	ĭo	รหัสไปรษณี	1
	Amphur/Khet อผู้จัดการกองทุน the fund manager	Provi	nce	Postal Code	
	นายสุทธิพันธ์ กรีมหา อายุ	57 ปี อยู่บ้า	านเลขที่ 99/3	399 ถนน	
-	Mr. Suttipan Kreemaha age	years, residing at		Street	
ทำบล/แขวง นาเกลือ	อำเภอ/เขต พระสมุทรเ	จดีย์ จังหวัด	สมุทรปราก	าาร รหัสไปรษณีย์	10290
ambol/Khwaeng	Amphur/Khet	Province		Postal Code	

เป็นผู้แทนของข้าพเจ้าเพื่อเข้าประชุมและออกเสียงลงคะแนนในการประชุมสามัญผู้ถือหน่วยลงทุนของกองทุนรวมอสังหาริมทรัพย์และสิทธิการเช่าตรีนิตี้ ประจำปี 2565 ในวันที่ 27 เมษายน 2565 เวลา 09.30 น. ณ ห้องประชุมสุรศักดิ์ 1 ชั้น 11 โรงแรมอีสติน แกรนด์ สาทร กรุงเทพฯ เลขที่ 33/1 ถนนสาทรใต้ แขวงยานนาวา เขตสาทร กรุงเทพฯ 10120 หรือที่จะพึงเลื่อนไปในวัน เวลา และสถานที่อื่นด้วย

to be my/our Proxy to attend and vote on my/our behalf at the 2022 Annual General Meeting of Unitholders of Fund on 27 April 2022 at 09.30 hrs. at Surasak 1 Ballroom, 11th Floor, Eastin Grand Hotel Sathorn Bangkok at No. 33/1 South Sathorn Road, Yannawa, Sathorn, Bangkok 10120, or any adjourment at any date, time and place thereof.

🗿 ข้าพเจ้าขอมอบฉันทะให้ผู้รับมอบฉันทะออกเสียงลงคะแนนแทนข้าพเจ้าในการประชุมครั้งนี้ ดังนี้ I/We hereby authorize the Proxy to vote on my/our behalf at the meeting as follows:

(1) วาระที่ 1 : เรื่องที่ประธานแจ้งให้ที่ประชุมทราบ (เพื่อทราบ)

Agenda 1: Matters to be informed by the Chairman to the Meeting (For Acknowledgement)

Format B

(2) วาระที่ 2 :	รับรองรายงานการประชุมสามัญผู้ถือหน่วยลงทุนของกองทุนรวม ประจำปี 2562 (เพื่อพิจารณา)				
Agenda 2 :	To adopt the minutes of the 2019 Annual General Meeting of Unitholders of the Fund (for consideration)				
	(ก) ให้ผู้รับมอบฉันทะมีสิทธิพิจารณาและลงมติแทนข้าพเจ้าได้ทุกประการตามที่เห็นควร (a) To grant my/our Proxy to consider and vote on my/our behalf as he/ she deems appropriate in all respects.				
	<ul> <li>(ข) ให้ผู้รับมอบฉันทะออกเสียงลงคะแนนตามความประสงค์ของข้าพเจ้าดังนี้</li> <li>(b) To grant my/our Proxy to vote at my/our desire as follows:</li> <li>☐ รับรอง</li> <li>☐ งดออกเสียง</li> <li>Approve</li> <li>Disapprove</li> <li>Abstain</li> </ul>				
(3) วาระที่ 3 :	รับทราบรายงานการดำเนินการของกองทุนรวมและแนวทางการจัดการกองทุนรวมในอนาคต (เพื่อทราบ)				
	To acknowledge the report on the Fund's operations and guidelines for management of the Fund in the future (for acknowledgement)				
(4) วาระที่ 4: Agenda 4 :	รับทราบฐานะการเงิน ผลการดำเนินงานของกองทุนรวม และงบการเงินสำหรับปีบัญชีสิ้นสุด ณ วันที่ 31 ธันวาคม 2564 ที่ผ่านการตรวจสอบและแสดงความเห็นจากผู้สอบบัญชีแล้ว (เพื่อทราบ) To acknowledge the Fund's financial position, operating results, and financial statements for the accounting year ending on 31 December 2021 as audited and opined by the auditor (for acknowledgement)				
(5) วาระที่ 5: Agenda 5 :	พิจารณารับทราบการแต่งตั้งผู้สอบบัญชีของกองทุนรวมและค่าใช้จ่ายในการสอบบัญชี สำหรับปีบัญชีสิ้นสุด ณ วันที่ 31 ธันวาคม 2565 (เพื่อทราบ) To consider and acknowledge the appointment of the Fund's auditors and audit fees and expenses for the accounting year ending on 31 December 2022 (for acknowledgement)				
, ,	เรื่องอื่น ๆ (ถ้ามี)         Other matters (if any)         (ก) ให้ผู้รับมอบฉันทะมีศิทธิพิจารณาและลงมติแทนข้าพเจ้าได้ทุกประการตามที่เห็นควร         (a) To grant my/our Proxy to consider and vote on my/our behalf as he/ she deems appropriate in all respects.         (ข) ให้ผู้รับมอบฉันทะออกเสียงลงคะแนนตามความประสงค์ของข้าพเจ้าดังนี้         (b) To grant my/our Proxy to vote at my/our desire as follows:         แห็นด้วย       ม่เห็นด้วย         Approve       Disapprove    Abstain				

•	ᠪ การลงคะแนนเสียงของผู้รับมอบฉันทะในวาระใดที่ไม่เป็นไปตามที่ระบุไว้ในหนังสือมอบฉันทะนี้ให้ถือว่าการลงคะแนนเสียงนั้นไม	ม่ถูกต้อง
	และไม่ถือเป็นการลงคะแนนเสียงของข้าพเจ้าในฐานะผู้ถือหน่วยลงทุน	
	Voting by the Proxy on any agenda that does not coincide with my/our instructions specified on this Proxy Form shall be invalid and not deemed as my/our votes as a Unitholder.	
(	🜀 ในกรณีที่ข้าพเจ้ามิได้ระบุความประสงค์ในการออกเสียงลงคะแนนในวาระใดไว้ หรือระบุไว้ไม่ชัดเจน หรือในกรณีที่ที่ประชุมมีกา	วิ
	พิจารณาหรือลงมติในเรื่องใดนอกเหนือจากเรื่องที่ระบุไว้ข้างต้น รวมถึงกรณีที่มีการแก้ไขเปลี่ยนแปลงหรือเพิ่มเติมข้อเท็จจริงประส	าารใด
	ให้ผู้รับมอบฉันทะมีสิทธิพิจารณาและลงมติแทนข้าพเจ้าได้ทุกประการตามที่เห็นสมควร	
	In case I/we have not specified my/our voting instruction in any agenda or not clearly specified or in case the meeting considers or passes resolutions in any matters other than those specified above, including in case there is any amendment or addition of any fact, the Proxy shall have the right to consider and vote on my/our bahalf as he/she may deem appropriate in all respects.	
	กิจการใดที่ผู้รับมอบฉันทะได้กระทำไปในการประชุม เว้นแต่กรณีที่ผู้รับมอบฉันทะไม่ออกเสียงตามที่ข้าพเจ้าระบุในหนังสือมอบฉั	็นทะ
	ให้ถือเสมือนว่าข้าพเจ้าได้กระทำเองทุกประการ	
	Any business carried out by Proxy at the said meeting, except in case that the Proxy does not vote according to my/our intention(s) specified in the Proxy Form, shall be deemed as having been carried out by myself/ourselves in all respects.	
	ลงชื่อ/Signedผู้มอบฉันทะ/Gi	rantor
	()	
	ลงชื่อ/Signed ผู้รับมอบฉันทะ.	/Proxy

#### หมายเหตุ/Remark

1 ผู้ถือหน่วยลงทุนที่มอบฉันทะจะต้องมอบฉันทะให้ผู้รับมอบฉันทะเพียงรายเดียวเป็นผู้เข้าร่วมประชุมและออกเสียงลงคะแนน โดยไม่สามารถแบ่งแยกจำนวนหน่วยลงทุนให้ผู้รับมอบฉันทะหลายคนเพื่อแยกการลงคะแนนเสียงได้

The Unitholder appointing the Proxy must authorize only one proxy to attend and vote at the meeting and may not split the number of investment units to several proxies for splitting votes.

2 กรุณาติดอากรแสตมป์ 20 บาท

Please affix duty stamp of Baht 20.

# แผนที่ของสถานที่จัดประชุม

Map of the meeting venue

ห้องประชุมสุรศักดิ์ 1 ชั้น 11 โรงแรมอีสติน แกรนด์ สาทร กรุงเทพฯ เลขที่ 33/1 ถนนสาทรใต้ แขวงยานนาวา เขตสาทร กรุงเทพฯ

Surasak 1 Ballroom, 11<sup>th</sup> Floor, Eastin Grand Hotel Sathorn Bangkok At 33/1 South Sathorn Rd., Yannawa, Sathorn, Bangkok

