

No. PFRD 029/2021

22 June 2021

Re: Notification of the Date of the Extraordinary General Meeting of Unitholders of Samui Buri Property

Fund (SBPF) No. 2/2021 and the Record Date

To: The President

Stock Exchange of Thailand

Principal Asset Management Company Limited ("Management Company"), as management company of Samui Buri Property Fund or "SBPF" in short ("Fund"), organized the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021 on 9 April 2021 at 9:30 hrs. at Eastin Grand Hotel Sathorn Bangkok, and the Meeting had a mutual opinion to have the Management Company carry out the bidding process to seek for a purchaser of the Fund's property without fixing a minimum bid price.

The Management Company deems it expedient to arrange a meeting to propose the results of the bidding process to seek for a purchaser of the Fund's property to the Unitholders for their consideration and approval, and hereby informs the scheduled date of the Extraordinary General Meeting of Unitholders of the Fund No. 2/2021 on 30 July 2021 at 9:30 hrs. at Eastin Grand Hotel Sathorn Bangkok, Surasak 1 Ballroom, 11th Floor, 33/1 South Sathorn Road, Yannawa Sub-district, Sathorn District, Bangkok 10120, to consider matters in the meeting agenda as detailed below.

Agenda 1: Matters to be informed by the chairman to the Meeting (for acknowledgement)

Agenda 2: To adopt the minutes of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021 (for consideration)

As the Management Company arranged for the holding of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021 on 9 April 2021, the Management Company has prepared and disclosed the minutes of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021 as required by law. Therefore, the Management Company considers it appropriate to propose that the Unitholders' Meeting consider adopting the minutes of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021.



Management Company's opinion

The Management Company deems it appropriate that the Unitholders adopt the minutes of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021, as proposed above, since the record of the said minutes has been correctly prepared.

Resolution

This agenda item requires a resolution passed by a majority of votes out of the total number of investment units held by the Unitholders present at the meeting and entitled to vote.

Agenda 3: To approve the disposal of the Fund's property (for approval)

The Management Company has carried out the general bidding process to seek for a purchaser of the Fund's property without fixing a minimum bid price, and the date of bid submission was scheduled on 10 June 2021. The Management Company would like to inform the Unitholders of the following details.

3.1 Financial status of the Fund

The Management Company hereby informs the Unitholders again of the Fund's financial status as reported in the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021, as follows.

The Fund's income is derived from the Property Lease Agreement made with the Lessee.

With respect to the current liquidity issue, the previous events presented by the Management Company to the Unitholders for acknowledgement that have been periodically considered and approved are summarized below.

| Year | Income | Expenditure | Net Balance | Cash Status | Note |
|------|---------------|---------------|--------------|--------------|------------------------------|
| 2013 | | | | 1,176,439.24 | Financial status as at |
| | | | | | 31/12/2013 |
| 2014 | 48,716,833.33 | 43,380,929.19 | 5,335,904.14 | 6,512,343.38 | Lessee paid part of the rent |
| | | | | | for 2014. |



| Year | Income | Expenditure | Net Balance | Cash Status | Note |
|------|---------------|---------------|----------------|---------------|-------------------------------|
| 2015 | 237,980.00 | 6,331,284.16 | (6,093,304.16) | 419,039.22 | Lessee did not pay the total |
| | | | | | amount of rent for 2015. |
| | | | | | |
| | | | | | In 2015, the Fund received |
| | | | | | compensation from the |
| | | | | | insurance company in the |
| | | | | | amount of THB 222,250 |
| | | | | | (waiting to repay it to Samui |
| | | | | | Buri Beach Resort Co., Ltd., |
| | | | | | which had made advance |
| | | | | | payment for the property |
| | | | | | repair cost). |
| 2016 | 10,000,249.25 | 418,817.98 | 9,581,431.27 | 10,000,470.49 | Compromised and settled |
| | | | | | with the Lessee by making |
| | | | | | the temporary lease |
| | | | | | agreement for a term of six |
| | | | | | months to seek for a new |
| | | | | | lessee and/or purchaser of |
| | | | | | the property. |
| | | | | | |
| | | | | | Made repayment to Samui |
| | | | | | Buri Beach Resort Co., Ltd. |
| | | | | | with the compensation of |
| | | | | | THB 222,250 from the |
| | | | | | insurance company (for the |
| | | | | | property repair cost paid in |
| | | | | | advance by Samui Buri |
| | | | | | Beach Resort) under the |
| | | | | | compromise agreement. |
| 2017 | 65,225,864.29 | 62,746,908.55 | 2,478,955.74 | 12,479,426.23 | House and land tax for 2013 |
| | | | | | - 2017 was levied by Koh |
| | | | | | Samui Municipality. |
| | | | | | |



| Year | Income | Expenditure | Net Balance | Cash Status | Note |
|------|--------------|---------------|----------------|--------------|------------------------------|
| | | | | | No bids to rent and/or |
| | | | | | purchase the property were |
| | | | | | submitted. The temporary |
| | | | | | lease agreement was |
| | | | | | renewed with the existing |
| | | | | | Lessee for another year. |
| 2018 | 7,368,884.25 | 12,038,316.74 | (4,669,432.49) | 7,809,993.74 | No bids to rent and/or |
| | | | | | purchase the property were |
| | | | | | submitted. The temporary |
| | | | | | lease agreement was |
| | | | | | renewed with the existing |
| | | | | | Lessee for another three |
| | | | | | years. |
| 2019 | 7,364,709.15 | 7,686,612.11 | (321,902.96) | 7,488,090.78 | |
| 2020 | 1,865,702.25 | 6,951,740.95 | (5,086,038.70) | 2,402,052.08 | The COVID-19 outbreak |
| | | | | | occurred. The hotel was |
| | | | | | closed, and foreign tourists |
| | | | | | were prohibited from |
| | | | | | entering Thailand. |
| | | | | | |
| | | | | | The Fund received rent |
| | | | | | from the Lessee only for |
| | | | | | January – March 2020. |
| | | | | | |
| | | | | | Cash (excluding unpaid |
| | | | | | cash) after deduction of |
| | | | | | unpaid expenses shall be |
| | | | | | THB 1,673,677. |



The Fund's financial status in 2021 will be as follows.

| | 2021 | Note |
|--------------------------------------|------------|---|
| Income | | |
| Rental Fee | 0 | |
| Interest | 600 | |
| Total Income | 600 | |
| Expense | | |
| Management Fee | 0 | Collection of fees suspended by the |
| | | Management Company |
| Trustee Fee | 504,000 | The trustee being coordinated |
| | | regarding consideration to suspend |
| | | collection of fees |
| Registrar Fee | 0 | Collection of fees suspended by the |
| | | Management Company |
| Legal Advisor Fee | 1,000,000 | Including estimated cost of the lawsuit |
| | | against the Lessee |
| Audit Fee | 300,000 | Estimated fee. |
| | | In the course of recruitment. |
| Registration Fee - Annual Basis | 107,000 | Activity imposed by legal provision |
| Property Appraisal Fee | 125,000 | Activity imposed by legal provision |
| Expense for Unitholders' Meeting | 350,000 | Activity imposed by legal provision |
| Insurance Premium | 280,000 | Activity imposed by legal provision |
| Other Expense | 120,000 | |
| Total Expenses | 2,789,400 | |
| Net Income before house and land tax | -2,788,800 | |
| Beginning cash (1 January) | 1,673,677 | |
| Ending cash (31 December) | -1,115,123 | |

^{*}Estimates made by the Fund Manager according to the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021.

The Fund still has an obligation to pay house and land tax of 2018 and 2019 in the total amount of approximately THB 12 million. Such tax has neither been assessed nor levied by Koh Samui Municipality. Once it is levied, the Fund's liquidity will immediately become negative.



3.2 Results of the bid opening to seek for a purchaser of the Fund's property

The Management Company hereby reports the results of the current bid opening to seek for a purchaser of the Fund's property to the Unitholders' Meeting for consideration and approval, as follows.

The Management Company has carried out the general bidding process to seek for a purchaser of Samui Buri Beach Resort, which is the Fund's property, as from 5 May 2021, and the date of bid submission was scheduled on 10 June 2021.

The Management Company would like to summarize results of the action, as follows.

1. In the bid opening, there were nine persons interested in signing the confidentiality documents and receiving bid documents, six of which made contact through brokers and three of which directly contacted the Management Company, as follows.

1.1 Six persons made contact through brokers:

| Broker | Interested Investor |
|---|---|
| Knight Frank Chartered (Thailand) Co., Ltd. | Blue Whale Assets Co., Ltd. and Banyan Tree Co., Ltd. |
| | Syntec Construction PCL |
| Phoenix Property Development and | Ratket Co., Ltd. (KW Capital Co., Ltd.) |
| Consultancy Co., Ltd. | Sathorn Park Co., Ltd. |
| Mr. Kaiwan Worathepnitinan | Chayo Asset Management Co., Ltd. |
| Mr. Pakinai Sawatnavin | Palm Beach Samui Asset Co., Ltd. |

- 1.2 Three persons directly contacted the Management Company:
 - (a) Propmaxx Co., Ltd.
 - (b) Sinthoranee Property Co., Ltd.
 - (c) Khun Jitapha Apipunya
- 2. After the date for bid submission became due on 10 June 2021, there were two persons submitting bids, i.e., Chayo Asset Management Co., Ltd. and Palm Beach Samui Asset Co., Ltd.



3. The details of both parties' bid prices and conditions are shown below.

| Bidder | Chayo Asset Management Co., Ltd. | Palm Beach Samui Asset Co., Ltd. |
|-----------------|--|--|
| Broker | Mr. Kaiwan Worathepnitinan | Mr. Pakinai Sawatnavin |
| Bid price | THB 203,500,000 | THB 230,000,000 |
| Other condition | If the Fund is unable to transfer the | The bidder will, on the existing |
| | property within the prescribed date on | Lessee's behalf, pay the Fund the |
| | 2 August 2021, the bidder agrees to | outstanding rent of THB 8,694,000 |
| | extend the transfer period for another | that the existing Lessee has not paid. |
| | 120 days, without charging a penalty | |
| | and interest. | The bidder agrees to, on the Fund's |
| | | behalf, directly pay the existing |
| | If the period of 120 days expires, and | Lessee the property renovation cost |
| | the Fund is still unable to transfer the | of THB 12,301,007 that the existing |
| | property, the bidder agrees to extend | Lessee requests from the Fund. |
| | the period for another 180 days and | |
| | charge penalty interest at 10 percent | The bidder agrees to pay house and |
| | per annum accrued on the purchase | land tax that has not been levied by |
| | deposit from 2 August 2021 until the | Koh Samui Municipality and to make |
| | date of property transfer. | such payment directly to the |
| | | municipality. |
| | | |
| | | The bidder proposes that the Fund |
| | | pay the withholding tax, corporate |
| | | income tax, specific business tax and |
| | | any other taxes related to ownership |
| | | transfer. |

The Management Company has analyzed both offers in different aspects as follows.

1. Bid price

The Management Company considers as to whether the received bid prices are in accordance with the market mechanism, reflect the property value, and are appropriate.



1.1 Whether the received bid prices are in accordance with the market mechanism and reflect the property value.

This bid opening to seek for a purchaser of the property is the 5th time in a 5-year period. the Management Company has carried out four bid openings to seek for a new lessee and/or purchaser of the property, as shown below.

| | Seeking | Action | Minimum Price | Result |
|-----------------|---------------|---------------------------|-----------------|-------------------|
| 1st bid opening | Lessee and/or | CBRE (Thailand) Co., Ltd. | THB 700 million | No submission. |
| 31 August 2016 | purchaser | was appointed as Bid | | |
| | | Manager. | | |
| 2nd bid opening | Lessee and/or | Appointed CBRE (Thailand) | No minimum | Bid was |
| 18 May 2017 | purchaser | Co., Ltd. to as a Bid | price fixed. | submitted for the |
| | | Manager. | | tender purchase |
| | | | | price of THB 550 |
| | | | | million, but the |
| | | | | bidder withdrew |
| | | | | prior to the date |
| | | | | of the |
| | | | | Unitholders' |
| | | | | Meeting. |
| 3rd bid opening | Lessee | The bidding process was | | No submission. |
| 16 March 2018 | | carried out by the | | |
| | | Management Company. | | |
| 4th bid opening | Lessee and/or | Phoenix Property | THB 400 million | No submission. |
| 11 February | purchaser | Development and | | |
| 2021 | | Consultancy Co., Ltd. was | | |
| | | appointed to act as Bid | | |
| | | Manager. | | |

In the previous four times where minimum prices for offers to purchase the property were fixed and no offers were submitted, this reflects the fact that even though the minimum prices fixed based on the property's appraisal prices were reduced each time, they were still higher than the prices or values



that the investors considered because of two reasons: the amount of renovation cost and the tourism market condition in the previous period, as follows.

(a) Investment in property renovation

In the past 4 - 5 years, the property has been leased out under temporary lease agreements for short terms of six months, one year, and three years. For the latest lease, the Lessee did not invest in property renovation for long-term business operation but sustained it to wait for a new lessee or purchaser from the seeking process that was being carried out by the Fund to accept the property transfer from the Fund.

As the hotel business requires marketing of no less than one year in advance, in conjunction with the temporary, short-term lease agreement, the Lessee is unable to obtain financial support from financial institutions for the purpose of property renovation in line with the marketing plan.

Furthermore, the mandatory closure of the hotel since April 2019 as a result of the 2019 coronavirus (COVID-19) outbreak caused the property to be improperly maintained, resulting in deterioration of its condition. The Management Company estimated the initial budget for property renovation of approximately THB 120 million, as reported to the Unitholders in the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021.

In any investment by investors, gross investment which includes purchase price, property renovation budget and marketing budget is a material factor in the consideration of the limit or value of the property that they are capable of buying in comparison with expected return.

(b) Tourism market condition

Due to the COVID-19 outbreak in China since late 2019 which has rapidly spread to various countries around the world, several countries, including Thailand, have implemented strict measures throughout 2020 to prevent the spreading. Closure or restrictions of accommodations and businesses in connection with tourism such as restaurants have been ordered or stipulated. However, the overall situation has not improved.

Even though, in the second half of 2020, the tourism market has been stimulated by promotion of domestic tourism, it rarely affected the tourism and hotel market on Samui Island.



The second wave outbreak at the end of 2020 up to the third wave outbreak after Songkran in 2021 that is continuing to the present put off the hope of seeing recovery of the tourism sector until enough vaccines have been procured and provided to the public to the extent that the economic activities, including tourism, are acceptable again.

With respect to Koh Samui tourism market, the main businesses in connection with tourism, including hotels, restaurants, guided tours and other businesses, rely primarily on foreign tourists. In considering the tendency of hotel business on Koh Samui, the important factor is the impacts from the outbreak situation on the economic sector and recovery of the foreign markets.

This disease outbreak has widely caused impacts around the globe. Several airlines have to temporarily shut down, cancel flights or lay off employees. It could be said that the economic impacts are greater than the direct impacts on health.

The tendency of hotel business in 2021 and 2022 is as follows.

- 1. The key factor that will support tourism recovery includes vaccines or medical measures which can efficiently deal with the outbreak and treat the illness, which should take another 1 2 years.
- 2. Thailand's and world's tourism businesses may take another 3 5 years to recover to the same level prior to the occurrence of the outbreak.

Therefore, after considering the general bidding process, including the current and near-future conditions of the hotel and tourism market, the Management Company opines that the received bid prices are in accordance with the market mechanism and reflect the property value.

1.2 Whether the received bid prices are appropriate.

The property value may be considered in two aspects, i.e., the property value as appraised by the appraiser and the value of investment unit which can be classified into two types: net property value and market value of investment unit traded on the exchange.

The property value was appraised by the appraiser by using the income approach in accordance with the stipulation of the Office of the Securities and Exchange Commission (SEC Office) and



professional standards practiced by the appraiser. The said approach is suitable for an income-producing property in which an investor invests in the hope for income expected to gain in the future.

In the past six years since 2016, the appraised property value has decreased respectively, as follows:

| Year | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------------|--------|--------|--------|--------|--------|--------|
| Property value | 667.50 | 646.60 | 601.40 | 536.80 | 399.00 | 387.20 |
| Forced sale price | | | | | 299.00 | 299.00 |

The net property value per investment unit of the Fund has decreased as follows:

| Year | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|---------------------|--------|--------|--------|---------|--------|--------|
| Net property value | 7.3207 | 7.9193 | 7.3384 | 6.4134 | 4.6736 | 4.5305 |
| per investment unit | 7.0207 | 7.0200 | 7.000 | 01.120. | | |
| Fund value | 606.16 | 655.72 | 607.62 | 531.03 | 386.98 | 375.13 |

The average market price of investment unit has changed as follows:

| Year | Dec 2020 | Jan 2021 | Feb 2021 | Mar 2021 | Apr 2021 | May 2021 | 1-10 | Average in |
|---------------|----------|----------|----------|------------|----------|------------|----------|------------|
| Teal | Dec 2020 | Jan 2021 | Feb 2021 | IVIAI 2021 | Api 2021 | iviay 2021 | Jun 2021 | Six Months |
| Average price | 2.88 | 2.52 | 2.41 | 2.72 | 2.40 | 2.19 | 2.20 | 2.42 |
| Fund value | 238.531 | 208.815 | 199.754 | 225.115 | 198.807 | 180.807 | 181.769 | 200.407 |

According to the foregoing, the bid prices received from both parties are lower than the property value appraised by using the income approach by 47.44 percent and 40.60 percent, respectively, and lower than the forced sale price by approximately 31.94 percent and 23.08 percent, respectively.

Considering the bid prices in comparison to the average investment unit prices on the exchange in the past six months, the bid price offered by Chayo Asset Management Co., Ltd. represents the value of approximately THB 2.46 per investment unit, and the bid price offered by Palm Beach Samui Asset Co., Ltd. represents the value of approximately THB 2.78 per investment unit. The prices offered by both are higher than the average prices in the past six months.



Considering it as a whole, it can be summarized that from the past four attempts of general bid opening to seek for a new lessee and/or purchaser, including this 5th attempt, the received bid prices reflect the view of the market towards the Fund's property under the current tourism market condition.

2. Other conditions

In addition to the price offers, the two bidders proposed other conditions to the Fund, which can be viewed as both parties having concerns about the property transfer to the successful bidder. However, the two bidders have different guidelines for management, as described below.

| Bidder | Chayo Asset Management Co., Ltd. | Palm Beach Samui Asset Co., Ltd. |
|---------------------------|---|---|
| Other condition proposed | The bidder proposes the condition of time extension. If the Fund is unable to transfer the property by the prescribed date on 2 August 2021, the bidder agrees to extend the transfer period for another 120 days, without charging a penalty or interest. If the period of 120 days expires, and the Fund is still unable to transfer the property, the bidder agrees to extend the period for another 180 days and charge interest at 10 percent per annum accrued on the purchase deposit principal placed by the bidder with the Fund. | The bidder agrees to pay the Fund the outstanding rent on the existing Lessee's behalf. The bidder agrees to, on the Fund's behalf, pay the Lessee the excess property renovation cost that the Lessee requests from the Fund. The bidder agrees to, on the Fund's behalf, pay house and land tax that has not been levied by Koh Samui Municipality and make such payment directly to the municipality upon collection. The bidder proposes that the Fund pay the withholding tax, corporate income tax, specific business tax and any other taxes related to ownership transfer. |
| Guidelines for management | In case of any objection or conflict between the Fund and the Lessee, the Fund shall solve the issue that occurs at its own expense. | The bidder has made an agreement with the Lessee and attached the memorandum of agreement between the bidder and the Lessee |



| Bidder | Chayo Asset Management Co., Ltd. Palm Beach Samui As | set Co., Ltd. |
|--------|--|------------------|
| | Even though the Fund views that the to the bid submitted | to the Fund on |
| | current lease agreement is a 10 June 2021. | |
| | temporary one which continues from | igation (both in |
| | the compromise agreement back in terms of expenses ar | nd performance |
| | 2017, the Lessee may raise an period) to enforce | ce the lease |
| | objection and cause the Fund to pay agreement. The pro- | operty can be |
| | enforcement costs and waste time, transferred on the | scheduled date |
| | preventing the property from being which is 2 August 202 | 21. |
| | transferred in time on 2 August 2021. If the Fund has excess | s liquidity from |
| | If the matter can be settled within the property disposa | |
| | 120 days, the Fund will not be exercise its discretic | · |
| | charged with interest by the bidder. reducing the register | |
| | If the enforcement of the agreement registered capital dec | |
| | is prolonged, the Fund may be than THB 500 mill | |
| | charged with interest in addition to based on the par value | |
| | legal costs and will be prevented unit, the Fund will di | |
| | from dissolving the Fund. The and further average | |
| | Unitholders will not receive their back to the Unitholder | • |
| | share of money until the property | |
| | can be transferred to the bidder. | |
| | can be transferred to the blader. | |

Furthermore, the Management Company checked the bidders' qualifications as to whether they were associated with or were the same group of persons as the current Lessee and found that both bidders are not connected to or associated with the current Lessee.

Summary of bid results and suggestions

From the results of bidding process to sell the Fund's property, the Management Company would like to summarize the analysis of the received offers and suggestions, as follows:



| | Chayo Asset | Palm Beach Samui | Damard. |
|-----------------|---|------------------------|---|
| | Management Co., Ltd. | Asset Co., Ltd. | Remark |
| Bid price | THB 203,500,000 | THB 230,000,000 | No minimum bid price fixed. |
| | | | This is in accordance with the discussion at the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021. |
| | | | The prices are lower than the forced sale price by approximately 31.94 percent and 23.08 percent, respectively. |
| Other condition | If the Fund is unable | The bidder will assume | |
| | to transfer the | the responsibility to | |
| | property on 2 August | pay outstanding | |
| | 2021, the Fund will be | obligation/debt | |
| | given an extension of | between the Fund and | |
| | 120 days to remedy it, | the Lessee, as well as | |
| | without being charged | Koh Samui | |
| | with penalty interest. | Municipality. | |
| | If the Fund still cannot remedy it, it will be given another extension of 180 days and charged with penalty interest. | | |



| | Chayo Asset | Palm Beach Samui | Remark |
|------------------------------|-----------------------------|-----------------------------|--------------------------|
| | Management Co., Ltd. | Asset Co., Ltd. | Kemark |
| Direct expenses related to b | idding process | | L |
| Brokerage fee (3 percent) | THB 6,105,000 | THB 6,900,000 | Payable by the Fund to |
| | | | broker |
| Other expenses except for th | nose related to dissolution | n and liquidation of the Fu | ind |
| Legal costs | THB 200,000 | - | |
| Bid price after initial | THB 197,195,000 | THB 223,100,000 | |
| expenses | | | |
| Average bid price after | THB 2.38 | THB 2.69 | The average price in the |
| initial expense per | | | past six months equals |
| investment unit | | | THB 2.42. |
| Conclusion | The Fund has the | The Fund has no | |
| | burden to evict the | burden to evict the | |
| | current Lessee (if it | current Lessee and no | |
| | refuses to move out), | other obligations | |
| | which may take | between the Fund and | |
| | indefinite time. There | the current Lessee and | |
| | are other obligations | Koh Samui | |
| | between the Fund and | Municipality. | |
| | the current Lessee | | |
| | and Koh Samui | The bid price is lower | |
| | Municipality. | than the forced sale | |
| | | value by 23.08 | |
| | The bid price is lower | percent. | |
| | than the forced sale | | |
| | value by 31.94 | The average bid price | |
| | percent. | after initial expenses | |
| | | per unit is higher than | |
| | The average bid price | the average price in | |
| | after initial expenses | the past six months. | |
| | per unit is lower than | | |
| | the average price in | | |
| | the past six months. | | |



In conclusion, the bid opening for sale of the property is openly carried out which gives interested persons an opportunity to receive information and inspect the property in order to prepare their offers. The received bids therefore reflect the investors' views towards the Fund's property. The bid prices are deemed to have been considered by the investors.

With respect to the other conditions, each bidder has different ways of dealing with the issues. The consideration shall therefore be mainly based on the Fund's interest.

The Management Company is of the view that the bid received from Palm Beach Samui Asset Co., Ltd. is a good offer and is more beneficial to the Fund and the Unitholders, and therefore, deems it expedient to first propose the same to the Unitholders for consideration and approval.

Nonetheless, for the benefit of the Unitholders and for time and cost saving, the Management Company hereby proposes that the Unitholders' Meeting consider approving the disposal of property in the following orders:

- To approve the disposal of the Fund's property to Palm Beach Samui Asset Co., Ltd.
 on the following key conditions.
 - (a) Sale price is THB 230,000,000.
- (b) The purchaser pays the outstanding rental fees on the current Lessee's behalf in the amount of THB 8,694,000 upon waiver of penalty interest.
- (c) The purchaser pays the excess renovation cost of THB 12,301,007 on the Fund's behalf directly to the current Lessee.
- (d) The purchaser pays, on the Fund's behalf, house and land tax for 2018 and 2019 that has not been levied, to relevant authority upon collection.
- (e) The Fund pays the brokerage fee of THB 6,900,000 (3 percent of the sale price).
- 2. If Palm Beach Samui Asset Co., Ltd. is unable to accept the property transfer on the scheduled date of 2 August 2021 or within any period of time the Management Company deems proper to be extended, to approve the disposal of the Fund's property to Chayo Asset Management Co., Ltd. on the following conditions:



- (a) Sale price is THB 203,500,000.
- (b) If the Fund is unable to transfer the property on the scheduled date of 2 August 2021, the purchaser agrees to extend the transfer period for 120 days without charging penalty or interest.
- (c) If the period of 120 days expires, and the Fund is still unable to carry out the property transfer, the purchaser agrees to extend the transfer period for another 180 days. Additionally, the Fund shall be charged with interest at 10 percent per annum accrued on the purchase deposit principal placed by the purchaser with the Fund.
- (e) The Fund pays the brokerage fee of THB 6,105,000 (3 percent of the sale price).

If the Meeting resolves to disapprove the disposal of property as proposed, the Management Company will close off the property and take necessary action to maintain the property as long as the liquidity allows, including possible inability to comply with the prescribed rules and legal provisions, which may cause the Fund to be delisted from the stock exchange. This action shall be deemed to have been taken in accordance with the Unitholders' approval at this meeting.

Legal advisor's opinion

In disposing the Fund's real property, the Management Company shall carry it out openly and in the best interest of the Fund. The disposal of the Fund's significant real property may be done upon receiving of the Unitholders' resolution passed by votes of no less than three-fourths of the total number of investment units held by the Unitholders present at the meeting and entitled to vote pursuant to the Notification of Capital Market Supervisory Board No. TorNor. 36/2562 Re: Property Fund Management, dated 25 April 2019 (as amended).

If the Fund has excess liquidity from the property disposal, the Fund may exercise its discretion to consider reducing the registered capital as specified in the Fund Management Project by reducing the investment unit value, averaging out the money back to the Unitholders, and filing an application to amend the Fund's registered capital, as well as amending the registration particulars. If the registered capital decreases to lower than THB 500 million, calculated based on the par value of investment unit, the Management Company may dissolve the Fund and average out the money back to the Unitholders.

If the Unitholders' Meeting resolves to disapprove the disposal of property as proposed, the Fund, by the Management Company, shall enforce the claim for payment by the Lessee of all outstanding



rental fees, together with interest, under the Property Lease Agreement. It may be required to take both civil judicial action for breach of the Property Lease Agreement and criminal action for a cheque related offense, against the Lessee. In this regard, the Management Company has appointed a lawyer to proceed with filing of a complaint with the inquiry officer of Koh Samui Police Station, Surat Thani Province, to take legal action against the Lessee and its authorized directors.

Moreover, the current Property Lease Agreement contains the 2nd extension of the lease term under the temporary lease agreement, dated 30 January 2017, for which the Fund, Lessee and relevant parties made a compromise agreement in court to settle the dispute between them on 30 January 2017. The compromise agreement prescribes that the temporary lease agreement shall be an integral part thereof. The temporary lease agreement gives the parties an opportunity to extend the lease term thereunder, and when the extended temporary lease expires, the Lessee is obligated to return possession of the property and transfer the hotel business license and any other existing licenses used in the hotel business operation to the Fund or its designee within the timeframe determined by the Fund. As the current Property Lease Agreement is for extension of the lease term under the temporary lease agreement, the Fund may enforce return of the leased property and transfer of the hotel business license and any other licensed used in the hotel business operation in the Lessee's possession to the Fund or its designee upon expiration of the extended temporary lease, without the need to bring a new action. The Fund, as the judgment creditor, is entitled to petition to the court for execution in accordance with the compromise agreement and consent judgment. Nonetheless, as the extension of the lease term under the current Property Lease Agreement involves several terms and conditions different from those under the temporary lease agreement annexed to the compromise agreement, there is a risk that this could be challenged as to it being an entering into of a new lease agreement rather than an extension of the lease term under the temporary lease agreement. If the court views the said challenge favorably, the Fund will not be able to enforce return of the leased property and transfer of the required licenses to the Fund under the temporary lease agreement which is an integral part of the compromise agreement. The Fund will have to take action under the law by filing a new action to evict the Lessee from the property, which will necessitate funding and time to proceed.

Management Company's opinion

The Management Company is of the view that the Unitholders should consider approving the disposal of property in the proposed order because the action will be taken openly and in accordance with the opinion of the Extraordinary General Meeting of Unitholders of the Fund No. 1/2021, held on 9 April 2021, that the seeking shall be done without fixing a minimum price, and the conditions offered are beneficial to the Fund and the Unitholders.



Resolution

This agenda item requires a resolution passed by votes of no less than three-fourths of the total number of investment units held by the Unitholders attending the meeting and entitled to cast a vote.

Unitholders with special interest

Based on the list of the Fund's Unitholders as of 19 March 2021, the Unitholders having special interest which are not entitled to vote on this agenda include Samui Buri Beach Resort Co., Ltd., holding 85,500 investment units, and Ms. Pornpat Praprutchob, holding 12,920 investment units, or equivalent to an aggregate of 0.12 percent of the total number of issued investment units of the Fund, that will not be included by the Management Company in the vote counting for this agenda item.

Agenda 4: Other matters (if any)

The Management Company will send out the invitation to the Extraordinary General Meeting of Unitholders of the Fund No. 2/2021 and supporting documents for each agenda no less than 14 days prior to the date of the said meeting. In addition, the Management Company has scheduled the record date on 6 July 2021.

Please be informed accordingly.

Yours sincerely,

(Mr. Suttipan Kreemaha)

Senior Vice President

Head of the Property Fund and

Real Estate Investment Trust Department

Property Fund and Real Estate Investment Trust Department

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